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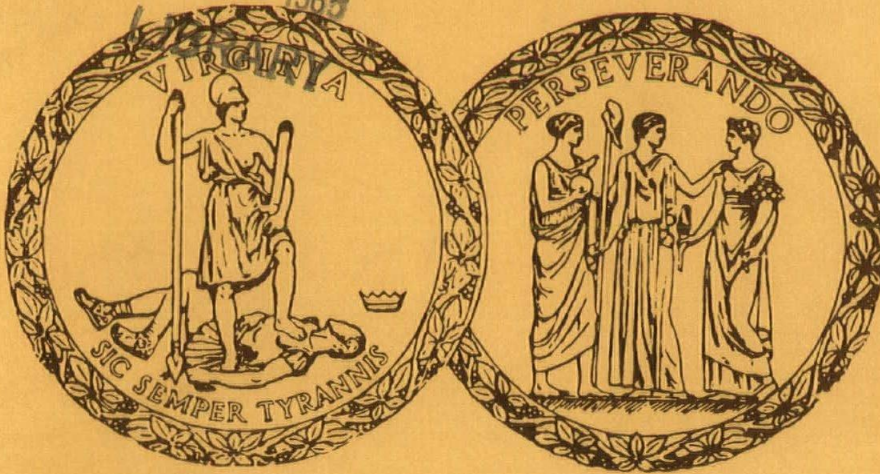
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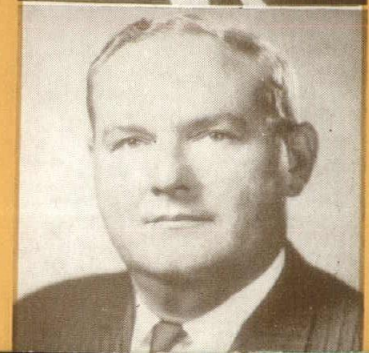
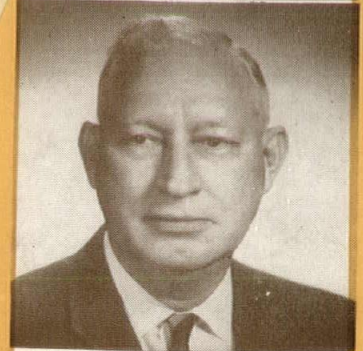
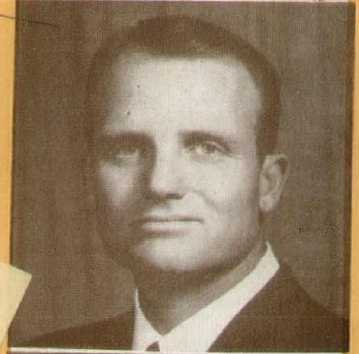
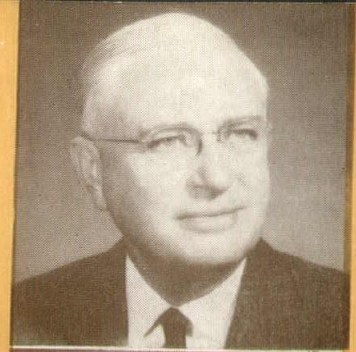
CONTRACTORS' BOARD Safeguard of the Public

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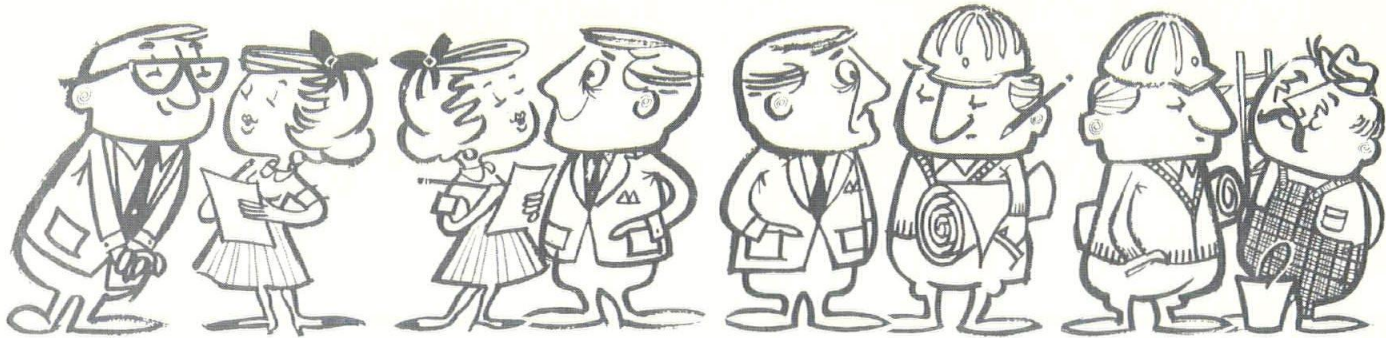
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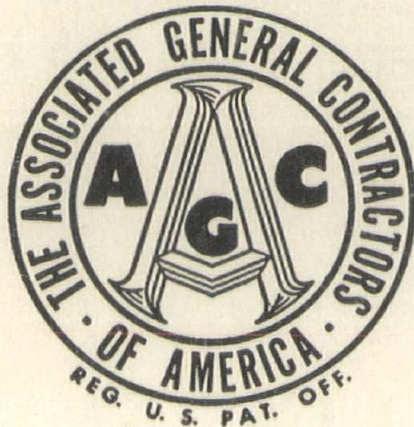
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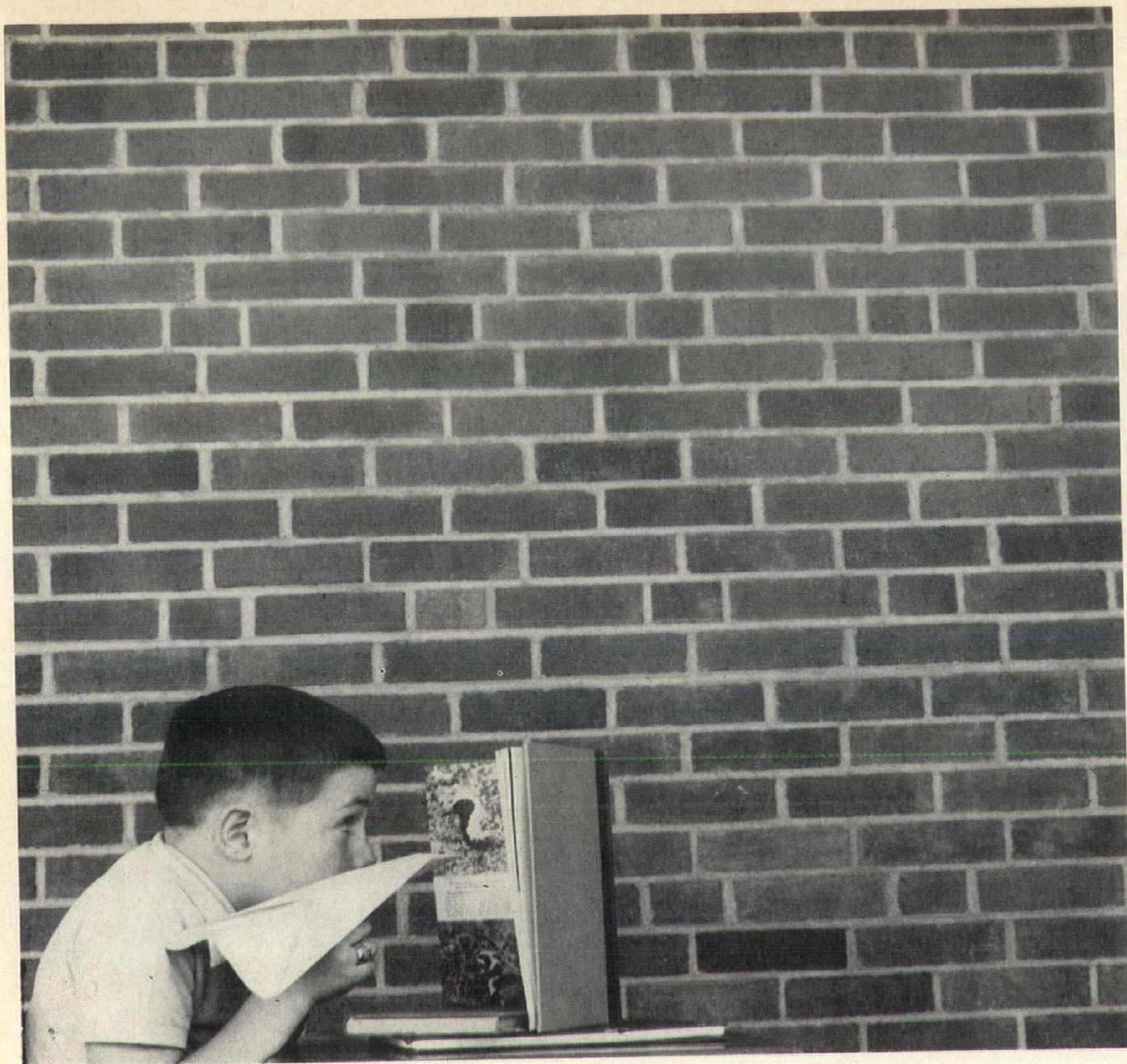
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VIRGINIA RECORD is an independent publication cooperating with all organizations that have for their objectives the welfare and development of Virginia. While this publication carries authoritative articles and features on statewide and local industries, business, governmental and civic organizations, they are in no other respect responsible for the contents hereof.

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by PAT BRYANT



Presenting:

VIRGINIA
A.G.C. REVIEW

VOLUME LXXXVII SEPTEMBER 1965 PRICE 35¢ NUMBER NINE

The "Patients" Grow Im-patient

PART TWO—CONCLUSION

IN REFERRING to the public's demand for efficiency in the medical profession comparable to that in other public services, I do not mean to imply lack of efficiency in the individual physician in his specialized area. The point is that the advances in medicine, *along with* the personal needs of the doctors for their place in the sun, has made the healing of human ailments an unwieldy, inefficient and high-priced commodity. At this stage in time, the public has centered its protests on the costs and is turning on the practitioners who have violated the ideal of the remembered "family doctor."

This ground-swell of protest, fostered by the government's implied promises of a healing heaven under socialized medicine, has caught the doctors unprepared. However rightly outraged at being placed under government controls, as a profession (not as individuals) physicians tend to defend themselves in the grounds of their ancient privileges rather than meet the new demands. They evacuated the grounds of their privileges when they renounced the role of "family doctor." Though this renunciation was absolutely necessary, the doctors, quite understandably, had formed mental habits and habits of practice based upon the days when they existed in a different relationship to a more ignorant public.

Men over 35 came into practice when their profession was high on the totem pole and some arrogated to themselves the old privileges in following the newly established custom of working for their own convenience. Everyone who has been a patient has endured the waits in stuffy, overcrowded waiting rooms (equipped with dog-eared copies of *Life Magazine* and similar cultural specimens) before taking his turn at being hurried through the conveyor belt system: Doctor will see you now."

There are, of course, sometimes brief waits in well-lighted, comfortable waiting rooms—with new copies of *Life Magazine*—but it is the patient who is waiting, sick or half-sick. As long as doctors are competing financially for success, I imagine the waiting system is inevitable; and, even though "emergencies" are too often the excuse, there are emergencies which make it impossible for any doctor, the best and most conscientious, to keep a schedule. But it is borne upon the patients' minds that all schedules are revolving around the doctor, and the once respectful public some while ago began to ask the simple question, "Why should it?"

That comes to the basic point that the public is no longer respectful in general. Of course, he retains respect for the individual doctor, where the respect is earned but, as said, the profession has lost its awe. The composite shows all too clearly his clay feet. In the composite, he is as other men—greedy, vain, selfish—while still wrapping himself in the aura of an ancient prestige. More than that, he has ceased to be the wise man of the tribe. He has become to the public, as he is in actuality, a technician operating on separate functions of the human body. Most of all, in his violation of the "image" of the medical *mystique*, his practice is on isolated functions of the human body—(Continued on page 72)

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COVER NOTE:

The strip of photos on the cover show the key figures of the State Registration Board for Contractors. From the top down, the men are A. B. Burton, chairman; J. W. Enochs, Jr., vice chairman; Edward L. Kusterer, executive secretary; and Donald E. Ball, William H. Reid, and Wellford Ross Sutherland, Jr., board members.

Crippled Childrens Hospital Donation Day

● Donation Day, falling this year on November 23, is the one time in each year that Crippled Children's Hospital asks for contributions. This institution is the only hospital in the state providing free treatment for indigent crippled children, and care provided includes medical, surgical, and corrective care with physical therapy, speech therapy, eye surgery and dentistry.

Local physicians from MCV's teaching staff in every field of medicine and surgery give their time absolutely free to these needy children.

To meet the annual budget of \$444,709, the amount of \$160,000 is needed. The hospital receives benefits from neither the United Givers Fund or Easter Seals.

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THE HEADLINES BLAZED:
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Collapses Killing Workmen; Sub-
Standard Materials Used in Con-
struction."

The newscaster intoned: "It
was learned today that the ma-
terials used in the city's new
multi-million dollar public build-
ing are 15 per cent straw. The
contractor is under investigation."

These are not fictitious inci-
dents—they really happened. But
not in Virginia.

Public buildings and roads are
built with taxes administered by
public officials. Public officials in
Virginia, both state and local, are
known for their honesty, for their
cold shoulder attitude toward
graft and corruption.

Competition among the con-
tractors is so keen, too, that any
dishonest ones soon would be
weeded out by their betters,
whether it be work for a municipi-
ality or the private property
owner, says Edward L. Kusterer,
executive secretary of the State
Registration Board for Contrac-
tors.

What Kusterer is more hesitant
to add is that the very existence
of the Contractors' Board is both
protector and deterrent. It is a
protector of the public which
pays for the work either with
private funds or taxes and a de-
terrent to the blatantly unquali-
fied contractor as well as the man
who operates in the gray.

Kusterer's hesitancy is based
on modesty, though, not on lack
of awareness of what the board
has done in protecting the public
from losing millions, or even bil-
lions, of dollars to unqualified or
inadequately financed or trained
contractors since it was author-
ized by the Virginia General As-
sembly in 1938.

Initially the protection to the
public takes place in the board's

CONTRACTORS' BOARD

SAFEGUARD OF THE PUBLIC

by

PAT BRYANT

office, located in the Hotel Richmond-West. There come the applications from Virginia and non-Virginia contractors of all classifications seeking to undertake jobs of more than \$20,000 in the state. The applications are carefully screened and investigated and then passed on, with the investigative findings, to the five-member board for action. Upon approval a contractor is issued a certificate designating the nature of the work he is authorized to do in Virginia for a year. The certificate must be renewed each year or whenever there is a change in ownership or the type of work to be done.

Lack of certification should not indicate dishonesty or inferior qualifications on the part of the contractor undertaking smaller jobs. Although many do seek and receive registration, the law does not require this of any contractor doing work for which the bid is under \$20,000.

So much for the initial hurdle. What happens if a registered contractor errs or is charged with wrong-doing? The board also receives these reports on both general and sub-contractors and an investigation is conducted. If there is evidence to indicate wrongful action, the contractor comes before the board to answer the charges. If found guilty, the contractor may lose his license or certificate.

The board may revoke the certificate of registration of any general or sub-contractor who is found guilty, after an appropriate hearing, of any fraud or deceit in obtaining the registration, or gross negligence, incompetence or misconduct in the practice of his profession, or willful violation of any provision of the registration law. The contractor may appeal the decision of the board and take his case to the courts if he desires.

So seldom does this happen,

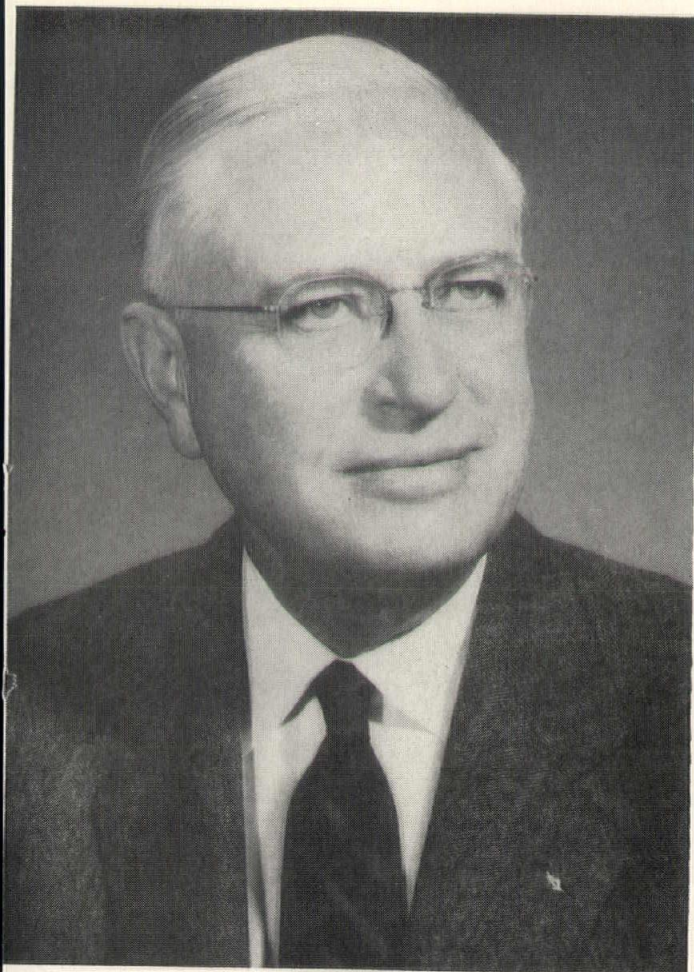
though, that Kusterer is unable to recall one instance when a certified contractor has been charged with using inferior materials and only rare instances of inferior workmanship. Knowledge that the license or certificate to do business in Virginia can be lost for dishonesty—or for hiring a non-certified subcontractor—is deterrent enough for most contractors.

This is not to say that there are no reports of improper actions by the contractors but most fall into two categories: (1) disgruntled private homeowners who were dissatisfied with the way the cabinets were installed or the tiles laid or (2) persons knowing of contractors doing jobs of \$20,000 or more without being certified. In the former case Kusterer advises that homeowner and contractor get together and talk. "I advise the complainant to talk to the contractor nicely and not get mad at him. In most of these cases it's a matter of a breakdown in communications."

Often the complaints about residential contractors come from housewives. They generally involve firms doing jobs of under \$20,000 and not required by law to be registered. Then Kusterer recommends that the complainant talk with an attorney—the board has no authority in these cases.

When a contractor undertakes a job of \$20,000 or more without having registration or if he is registered but hires an unregistered subcontractor, the board's action can be swift and final. The board has the authority in these cases to request all work on the job to stop immediately and that the contract be terminated. Should the contractor fail to comply with the board's request, then the case is turned over to

(Story continued on page 12)



A. B. BURTON, Lynchburg
Chairman, State Registration Board for Contractors

• A. B. Burton of Lynchburg is chairman of the State Registration Board for Contractors and president of A. B. Burton Company, Inc.

Burton was educated at Mars Hill College, Mars Hill, N. C., and was first employed by the First National Bank of Danville. In 1922 he joined the Tobacco Growers Association and remained with that organization until 1925 when he became affiliated with Chandler Brothers, Inc., at Virgilina. In 1941 he organized his own firm and moved to Lynchburg. His company was incorporated in 1945.

Burton is past president of the Virginia Road Builders Association and chairman of the Advisory Council on Nursing Training for Virginia. He is a member of the Masonic Temple, Scottish Rite, York Rite and Shrine and past potentate of Kazim Temple, A.A.O.N.M.S. He is a member of the board of trustees of Shriners Crippled Children's Hospital, Greenville Unit.

In addition, Burton is a member of the advisory board of the First and Merchants National Bank, board member and chairman of the building committee of Seven Hills School, past president of the Lynchburg Kiwanis Club and member of the board of directors of Boonsboro Country Club. Burton is a member of Rivermont Presbyterian Church where he is member of the board of elders and president of the Fellowship Bible Class.

Burton has a second major interest—farming—and he owns a 600 acre farm in Halifax County where Black

(Continued on page 12)

to tell the Virginia Story



JAMES W. ENOCHS, JR., Hopewell
Vice Chairman

(Foster Studio)

• The present vice chairman of the Contractors' Board is James Wilson Enoch, Jr., of Hopewell, president of J. W. Enochs, Inc.

Enochs was born in Hopewell on May 26, 1928. He was graduated from Hopewell High School, received a B.S. degree in engineering from Virginia Military Institute and did a year of graduate work at the Wharton School of Finance and Business of the University of Pennsylvania. He served as an officer in the United States Air Force engineers with assignments in Massachusetts and Korea before being discharged in 1952.

The Board member held several positions with J. W. Enochs, Inc. before becoming president in 1958. He also is a former secretary, treasurer and director of Battleground, Inc., builders and developers, and former general manager of Virginia Perlite Corp.

Enochs is now president and director of the Appomattox River Basin Development Corp.; a member and former chairman of the Fort Lee Army Advisory Committee; a director of the Petersburg-Hopewell Gas. Co.; a member of the advisory board of the Hopewell Branch of State-Planters Bank of Commerce and Trusts; and a member of the Virginia Ports Authority.

In 1954, Enoch was elected to the Hopewell City Council and served as mayor from 1956 to 1958 and as vice mayor from 1958 to 1962. He was named to the Contractors' Board in 1962. He also is a director of the Chamber of Commerce and former director of the Retail

(Continued on page 12)



(Colonial Studio)

EDWARD LEO KUSTERER, Richmond
Executive Secretary

● Edward Leo Kusterer is the second executive officer of the State Registration Board for Contractors, assuming that post in December, 1953, and succeeding the late Charles P. Bigger.

He was born in Richmond on February 20, 1910 and educated in parochial and public schools.

Kusterer began his career in the mechanical line and later entered the administrative field. He spent 17 years with the U. S. government in various capacities including personnel and general administration. Among his positions were personnel officer for the National Park Service, chief of the property disposal division of the War Assets Administration and production control officer of the Public Housing Administration.

During World War II Kusterer served in Naval Intelligence and was a line officer in the Southwest Pacific area. He attained the rank of lieutenant senior grade.

Kusterer is a member of the Roman Catholic Church and the American Legion. He is a Past Grand Knight of the Richmond Council of Knights of Columbus and past district deputy of the organization; past president of the West End Catholic Men's Association and past president of the McGill Catholic Union.



DONALD E. ("PETE") BALL, Falls Church
Board Member

● Donald E. "Pete" Ball of Falls Church has been a member of the Contractors' Board since 1955.

A native of Clarendon where he was born in 1905, Ball was first appointed to the board by Gov. Thomas B. Stanley and was reappointed by Governors Almond and Harrison. He served as chairman in 1963-64.

Ball was educated in Arlington County schools and was a professional baseball pitcher with teams in Raleigh, N. C. and Nashville, Tenn.

He began his contracting career with the Northern Virginia Construction Company, becoming secretary-treasurer and chairman of the board of that firm. He also is former president of the Virginia Sand and Gravel Co., Inc. In June, 1964, a syndicate of which he is a member purchased Rochester Ropes, Inc. at Culpeper and he is vice president of that corporation.

Ball is a former director of the American Road Builders Association and former board member of the Virginia Manufacturers Association. He is a past president of both the Virginia Road Builders Association and the Virginia Minerals and Aggregates Association.

"Pete" Ball has served as president of the Fairfax Hospital Association since 1955. He is a corporate member of the board of trustees of Alexandria Hospital, board member and past president of the Washington Golf and Country Club, member of the Alexandria and Fairfax County Chambers of Commerce and member and past president of the Mount Vernon Kiwanis Club. Ball is

(Continued on page 12)



WILLIAM H. REID, Suffolk
Board Member

• William H. Reid of Suffolk is serving his second term as member of the Contractors' Board.

A partner in Reid & Hope, a building and industrial construction firm with its main office in Suffolk, Reid was first appointed to the board by Gov. J. Lindsay Almond Jr. on June 3, 1960. He was reappointed for a second five-year term by Gov. Albertis S. Harrison on June 2, 1965. He was elected chairman for 1964-65.

Reid was born in Elizabeth City, N. C., and after completing his education moved to Norfolk where he held executive positions with several construction companies before entering the Navy during World War II. He served from 1943 to 1946 and was discharged as a lieutenant senior grade. While overseas he was an engineering officer in a naval construction battalion on Saipan and Okinawa. When he returned to the United States after the war he founded the contracting firm of Reid & Hope.

Reid is a steward and past chairman of the official board of Oxford Methodist Church in Suffolk. He is a Rotarian and former director of the Rotary Club; member of the American Society of Military Engineers and the Engineers Club of Hampton Roads; serves on the advisory board of the Seaboard Citizens Bank in Suffolk; is a member of the Suffolk School Board and now is a director of the Virginia State Chamber of Commerce. He also is former president and director of the Suffolk-Nansemond Development Corporation and former director of the Suffolk-Nansemond Chamber of Commerce; a member of

(Continued on page 12)



(Arthur Clarke Studio)

WELLFORD ROSS SUTHERLAND, JR., Richmond
Board Member

• Wellford Ross Sutherland, Jr. is a resident of Richmond where he was born December 7, 1921. He was educated in Richmond public schools and attended Virginia Polytechnic Institute Extension in Richmond.

Sutherland has been affiliated with Hughes-Keegan for 31 years, starting work with the firm at the age of 12 and working there in various capacities after school and during summers. In 1947 the company was reorganized and Sutherland became a stockholder and an officer in Hughes-Keegan, Inc. He was elected president in 1953, a position he still holds.

During World War II Sutherland served in the engineering department of the U.S. Naval construction battalion in the Pacific theater for three and one-half years.

Sutherland was appointed to the Contractors' Board by Governor Harrison on July 1, 1963.

Sutherland's hobbies are golf and cabinet making and he is a past president of the Richmond Hobby Club. He is a member of St. Giles Presbyterian Church and a past commander of American Legion Post No. 316. He was one of the founders and a two-term president of the Richmond Area Municipal Contractors Association. He also is a member of the Country Club of Virginia and the Commonwealth Club.

He is married to the former Mary Neal and they have one daughter, Elizabeth.

CONTRACTORS' BOARD

(Continued from page 8)

the local commonwealth's attorney and the local court is asked to issue an injunction or restraining order.

The board usually takes a somewhat kindly attitude about these work-stop orders, though. "We don't want to penalize the owner who's innocent so we allow time to finish putting on the roof of a house or to complete footings for a new building," says Kusterer. Work-stop orders apply to all types of contracting. Recently the board brought to a halt work on construction of a new department store in northern Virginia when it was learned that the registered contractor had hired a non-registered subcontractor to do the excavating.

If the board receives a complaint against a registered contractor, then the accused party is written to and the charges outlined. If investigation proves there is basis for the charges, the contractor is given a chance to take corrective action but also is reminded that state law provides for a hearing before the board and possible subsequent loss of registration.

One contractor faced this alternative a few years ago and decided to take his chances on the board rather than the property owner. He appeared before the board with his attorney, prepared to plead his innocence. But when accused and attorney were confronted with actual photographs of shoddy workmanship, the attorney turned to his client and advised him to withdraw his application for renewal of his certificate.

Here, let's have a word of caution to the casual reader who sees the board as a good place to retaliate against the builder who, he thinks, sold him a poorly built house. First, does he do jobs of only under \$20,000? If so, he is not required to be registered.

Secondly—and this is vital—is he a builder, only, and not also a contractor? Again, he is not required by law to be registered although many are voluntarily and all are encouraged to be by home-builders associations.

A builder is one who builds and sells a finished product. A contractor is someone who hires his services to others to construct from someone else's plans—the landowner (or property owner if additional work is to be done on existing facilities) buys the contractor's integrity and competence. A builder may construct, say, ten houses on land he owns and offer them for sale to buyers but it is the completed house on a parcel of land that is finally bought.

Perhaps those two words used above to describe that which an owner seeks in hiring a contractor—competence and integrity—also are clues as to why there is so much reliability among men certified to do business in Virginia. Certainly they are major requirements in getting Contractors' Board certification and are characteristics most sought in the pre-qualification investigations.

A contractor wanting to operate in Virginia must submit an application at least 30 days prior to a board meeting (meetings are held in January, April, July and October and generally in Richmond). This provides time for Kusterer and his staff to complete a thorough investigation, largely by mail, of the applicant. And thorough it is too. Woe betide the man who thinks he can hide something in his past. The man who just "forgets" to mention a prison record for fraud might as well forget about contracting in Virginia, at least for a few years; whereas another man who's proven himself in his business and personal life over a period of years since a felony

(Continued on page 27)

Board of Directors

(Continued)

BURTON *(from page 9)*

Angus cattle and Yorkshire hogs are raised. Other interests include hunting, fishing and hunter type horses and ponies.

ENOCHS *(from page 9)*

Merchants Association and Hopewell Rotary Club.

Enochs was a charter member of the board of directors which founded Hopewell College and now is a member of the college's advisory board. A registered civil engineer, Enochs is a member of the American Society of Civil Engineers. Other honors include membership in the Appomattox Manor Preservation Corp., charter membership and past directorship of Jordan Point Country Club and honorary membership in Kappa Alpha Order. He is a member and former vestryman of St. John's Episcopal Church.

Two significant honors were accorded Enochs in 1961—he was given the Hopewell Junior Chamber of Commerce Distinguished Service Award and was named the Outstanding Young Man of the Year in Virginia by the state Jaycees.

Enochs is married to the former Lillian Cleveland Whittier of Atlanta, Ga., and they have two children: James Wilson Enoch, III and Margaret A. Enoch.

BALL *(from page 10)*

member of Kemper Lodge No. 64, AF and AM, Falls Church, and of Kenedy Temple Shrine, Alexandria.

Ball is married to the former Miss Harriet Nourse of Falls Church and they have two daughters.

REID *(from page 11)*

the Suffolk German Club and Cedar Point Country Club; a trustee of the Old Dominion College Educational Foundation and in 1965 was made an honorary alumnus for his distinguished service to that institution.

Reid is married to the former Virginia Reed West of Suffolk and they have three children: Mrs. Herbert W. Happel of Virginia Beach, William H. Reid Jr., a freshman at VPI, and Rebecca Jane Reid, a junior at Suffolk High School.

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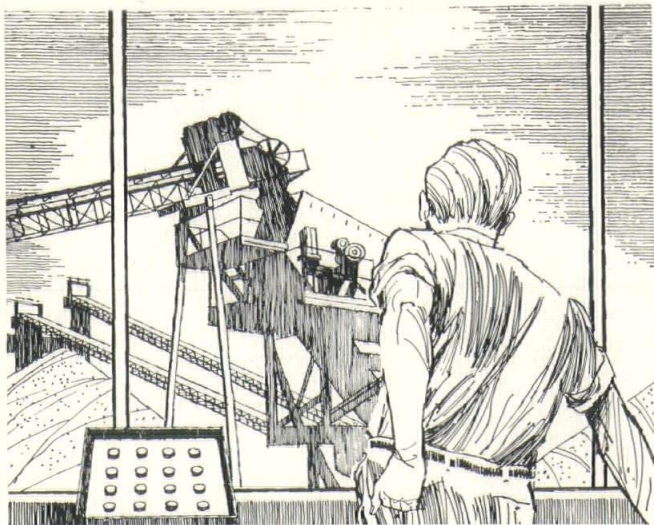
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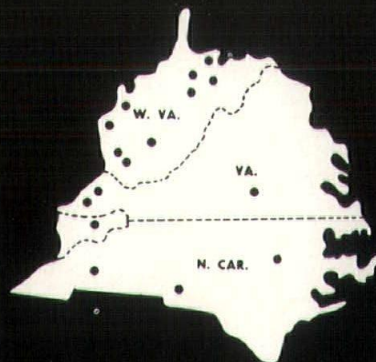
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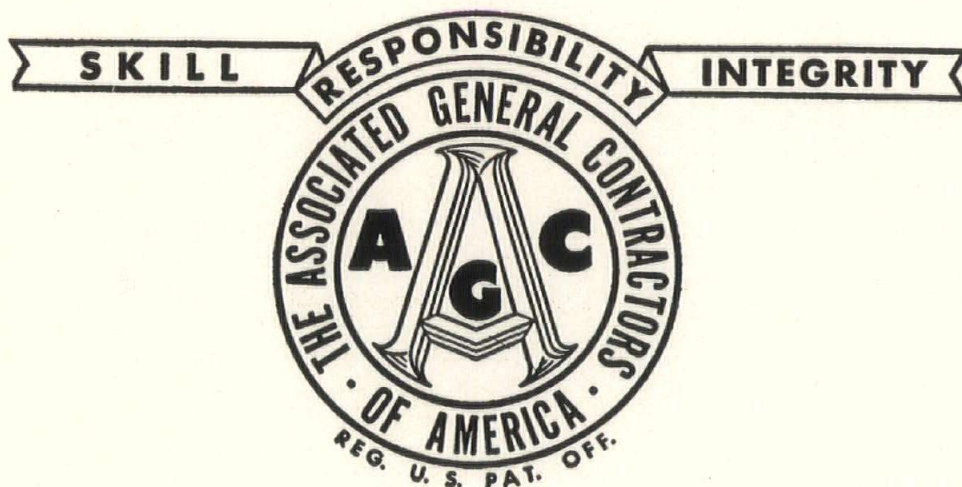
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PLAN BULLDOZER

● Disaster leaves in its wake misery and confusion. Preparedness is the best solution to its aftermath. This state of preparedness is achieved by emergency planning. It is a condition in which the construction industry has a vital interest and plays an important part.

Through the Associated General Contractors of America, the construction industry has tailored its skills and capabilities to its emergency planning role by a unique program called PLAN BULLDOZER.

Whether the disaster is an earthquake, explosion, flood, fire, snow-storm, tidal wave, windstorm, or a war, the contractor's mission is to furnish materials . . . operate equipment . . . and supply skilled personnel as long as necessary under the direction of the civil or military authority in charge of disaster relief.

PLAN BULLDOZER is a program to enable the contractor to carry out this mission with the greatest possible speed and efficiency.

The Virginia Branch—Associated General Contractors of America, under the Chairmanship of Samuel Hopkins Shrum, is presently drafting PLAN BULLDOZER for implementation in the Commonwealth of Virginia. Seven District Chairmen, to correspond with the seven Districts of the Virginia Branch—AGC, have been selected by Mr. Shrum to coordinate the program on a local level, and the State Coordinator for PLAN BULLDOZER will be Robert B. Woodward, Executive Secretary of the AGC in Virginia.

Key state officials, as well as representatives of the Bureau of Docks and the Corps of Engineers, have indicated enthusiasm over the possibility of PLAN BULLDOZER being adopted for Virginia, and have pledged their cooperation. Governor Harrison has also expressed keen desire to see the program activated in the near future, and has asked appropriate state officials to extend their cooperation.

The Richmond offices of the Virginia Branch—AGC will serve as state headquarters for PLAN BULLDOZER, and will be equipped with standard disaster relief equipment such as priority telephone facilities, battery-operated universal channel radio, portable TV set, detail maps of the state outlining major and secondary arterial systems, and up-to-date lists of all major construction equipment available throughout the state.

The seven State Districts will be headquartered in Richmond, Norfolk, Altavista, Arlington, Charlottesville, Roanoke and Harrisonburg. Each district chairman will have personnel under him responsible for five major areas of disaster relief work: (1) Personnel, (2) Procurement and Dissemination of nature of disaster, (3) Liaison Personnel with authority being served, (4) Procurement of small tools and

● Samuel Hopkins Shrum, of Harrisonburg, president since 1961 of Nielsen Construction Co., Inc., was born at Dayton, received an undergraduate degree in architectural engineering from VPI and did graduate work at Westminster College in New Jersey.

His impressive career reflects his many interests. From 1933 to 1942, he was partner of George E. Shrum & Son, Masonry Contractors; production engineer for Newport News Shipbuilding & Dry Dock Co., 1942-45, and executive vice-president, general manager, treasurer and director of Nielsen Construction Co. during the years from 1945 to 1961, when he became president. This Harrisonburg company specializes in the planning and construction of churches, hospitals, homes for aging, schools and commercial structures.

Mr. Shrum has been executive vice president of Shen-Valley Corp. and secretary-treasurer of Valley Developers, Inc. since 1964. He also served as board member and executive vice president of Alexandria Prestressed Concrete Co., Inc. in 1961.

Professional affiliations include the National Small Business Men's Assn.; National Labor Management Foundation; the Rockingham Development Corp.; National Right to Work Committee of Washington, D. C.; Virginia Branch, A.G.C.; Emergency Planning Committee, A.G.C., Inc., of Washington, D. C.; Engineers Society of Newport News, 1942-45.

Mr. Shrum is a member of the board of directors, chairman of Capital Stock Committee and vice chairman of the Building Committee of Rockingham National Bank. Member of the board of trustees of Sunnyside Presbyterian Home, he also served as its assistant treasurer (1952) and as chairman of finances, along with additional responsibilities.

He has been a member of the board of trustees and vice president of the Massanetta Springs Bible Conference, director of the National Opera Co. of Washington, and member of the Newport News Choral Society. He is currently a member of the Rockingham Union Lodge No. 27 of Ancient Free and Accepted Masons and the Harrisonburg Rotary Club. In his affiliation with the Presbyterian Church, he has served extensively at local and national levels.

Married to the former Evelyn Vaughan of Lynchburg, Mr. Shrum has two children.



SAMUEL H. SHRUM



PLAN BULLDOZER EMBLEM

This is the official emblem used by all contractors participating in PLAN BULLDOZER. It is the official emblem of the program throughout the nation, and can be displayed only by those officially certified as PLAN BULLDOZER personnel. The use of this distinctive emblem identifies participants, their equipment and personnel . . . and will permit access to those displaying the emblem to disaster areas.

supplies for support, and (5) Public Relations and Communications.

These prime posts will be deeply echeloned so that every key official will have one or more alternates to assist or replace him, depending on the circumstances.

When will PLAN BULLDOZER come to the rescue? To us, there is a "disaster" only when public facilities cannot arrest further damage to human or property values, or re-establish an orderly physical environment. Our services will be directly available to any legally constituted authority or authorities conducting a disaster fight.

As our object is to give service, not demand it, we shall prepare and execute our plans with minimum inconvenience to the public and its officials. Also, planning and preparation will be accomplished without cost to the general public.

As mentioned before, but because it is so important in this type of program, AGC chapter disaster staff positions will be deeply echeloned to allow for 24-hour, 7-day operations, thus avoiding a breakdown in the program because of absence from the city of staff personnel . . . or as a result of disaster casualties.

Although PLAN BULLDOZER is no better than the personnel manning and directing it, the heart of the program is the availability of various heavy equipment so vital in disaster areas. Selecting disaster equipment at random, we will list availability of items such as air compressors, backhoes, barges, dragline buckets, steam boilers, fuel carriers, cranes, derricks, diving equipment, rock drills, generators, graders, jacks, concrete mixers, motorboats, pile drivers, bituminous plant mixers, rock crushers

(Continued on page 22)

National A.G.C. Committeemen

• The following members of the Virginia Branch—AGC have been either appointed or reappointed to various National AGC Committee Posts and Directorships for 1965-66. These assignments represent recognition of their talents which have been applied on a state level, and their expert knowledge of construction industry technology highly qualifies them for these important national assignments:

WILLIAM G. BRYSON, Tidewater Construction Corp., Norfolk, *Safety Engineers* (AGC Joint Cooperative Committee).

C. CLINTON CARPENTER, Carpenter Construction Co., Inc., Norfolk, *Construction Industry Manufacturers Association—AGC* (Joint Cooperative Committee).

AARON J. CONNER, Aaron J. Conner, General Contr., Inc., Roanoke, *Membership Development Committee—Building*.

JAMES F. HOPE, Reid & Hope, Suffolk, *Bureau of Yards and Docks Task Unit #3* (Contracts, Forms and Specifications).

ROBERT E. LEE, R. E. Lee & Son, Inc., Charlottesville, *Apprenticeship and Training Committee and Construction Education Committee*.

MARVIN W. LUCAS, Luke Construction Co., Inc., Norfolk, *Bureau of Yards and Docks Task Unit #3*.

GEORGE R. MARTIN, Martin Bros. Contractors, Inc., Roanoke, *Membership Development Committee—Building*.

B. F. PARROTT, SR., B. F. Parrott & Co., Inc., Roanoke, *Construction Education Committee, Public Relations Committee, and American Society for Engineering Education—AGC* (Joint Cooperative Committee).

FRED L. SHOWALTER, JR., F. L. Showalter, Inc., Lynchburg, *American Public Works Association—AGC* (Joint Cooperative Committee).

SAMUEL H. SHRUM, Neilsen Construction Co., Inc., Harrisonburg, *Emergency Planning Committee*.

RICHARD F. TOMBLYN, R. F. Tomblin Construction Company, Vienna, *Soil Conservation Service—AGC Liaison Committee*.

Elected directors were C. Clinton Carpenter, Carpenter Construction Co., Inc., Norfolk, Director, Highway, 1966, and Robert E. Lee, R. E. Lee & Son, Inc., Charlottesville, Director, Building, 1967. B. F. Parrott, Sr., of B. F. Parrott & Co., Inc., Roanoke, was elected Associate Director, 1965-1966.

to tell the Virginia Story

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Warehouse and Storage Facilities

Norfolk Ship Base

• The fourth phase of an expanded Norfolk base for the U. S. Coast & Geodetic Survey has been completed by Carpenter Construction Co., Inc., Norfolk contractors. This base became Region I Headquarters last summer when ten district headquarters were consolidated into four regional ones. Region I includes states on the Eastern Seaboard and the Gulf of Mexico from Maine to Alabama.

In addition to construction of a warehouse facility and adjacent open boat storage, the Carpenter assignment also included approximately 325 lineal feet of steel sheet pile bulkhead, tie backs and fender system, renovation of part of an existing building, demolition of an old bridge abutment, paving and other associated site work, amounting to a total cost of nearly \$400,000.

The site of the work at the foot of York Street was originally the Norfolk Terminal of The Atlantic Coast Line Railroad, the first floor of whose terminal building, about 140 by 50 feet, was renovated from warehouse into office and laboratory space.

The rectangular one-story concrete block warehouse measures 83 by 102 feet, has aluminum awning windows and a built-up roof on steel deck.

The adjacent storage area is covered and measures approximately 52 by 83 feet.

A problem was presented by the limited area of the site. The engineers,

John A. Hoffman & Associates, of Norfolk, found it necessary to run the anchorage system for the steel sheet pile bulkhead under a portion of the new warehouse storage area. Since all construction was on piling, the building foundation piles had to be spaced so as not to interfere or conflict with the location of the bulkhead anchorage. Because it was necessary to complete the bulkhead anchorage before the building and open storage foundations could be completed, scheduling difficulties were encountered.

Another scheduling problem arose from the necessity of having the new warehouse ready for use before beginning renovations to the existing building so that stores could be moved directly from the old warehouse space into the new, without interim storage.

Such problems delayed the planned completion schedule approximately two and a half months, six months having been the original time allotted for construction. Numerous change orders increased the contract amount by nearly \$70,000 over the originally awarded contract in the amount of \$327,000.

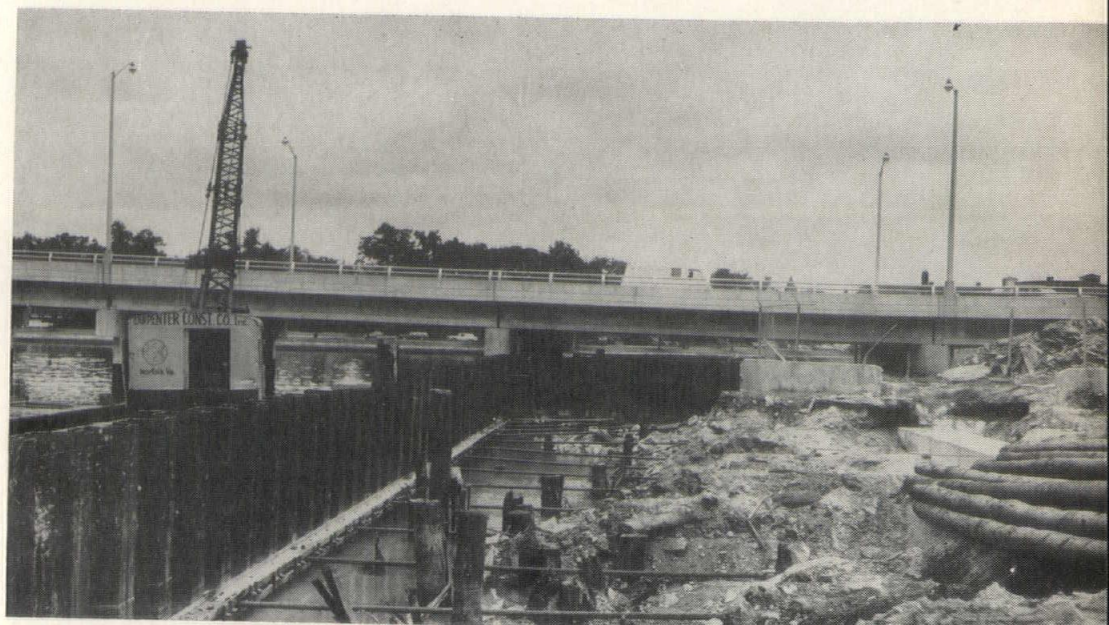
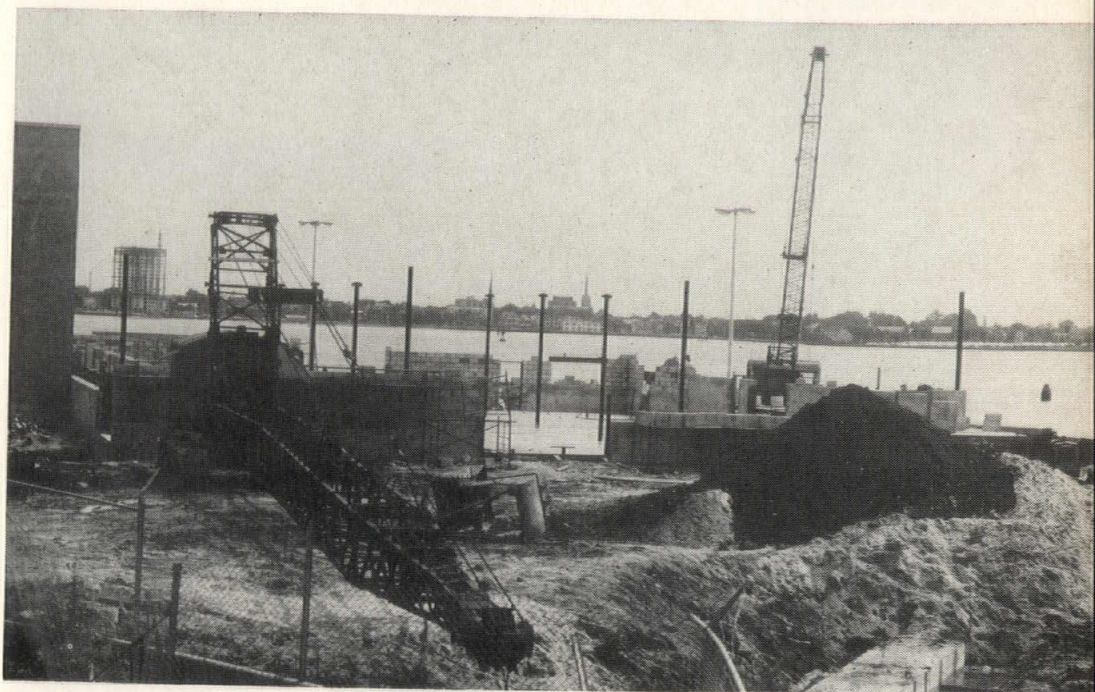
The expansion program calls for a total expenditure of \$1.4 million. The final phase is a two-story office building located to the right of the Carpenter project.

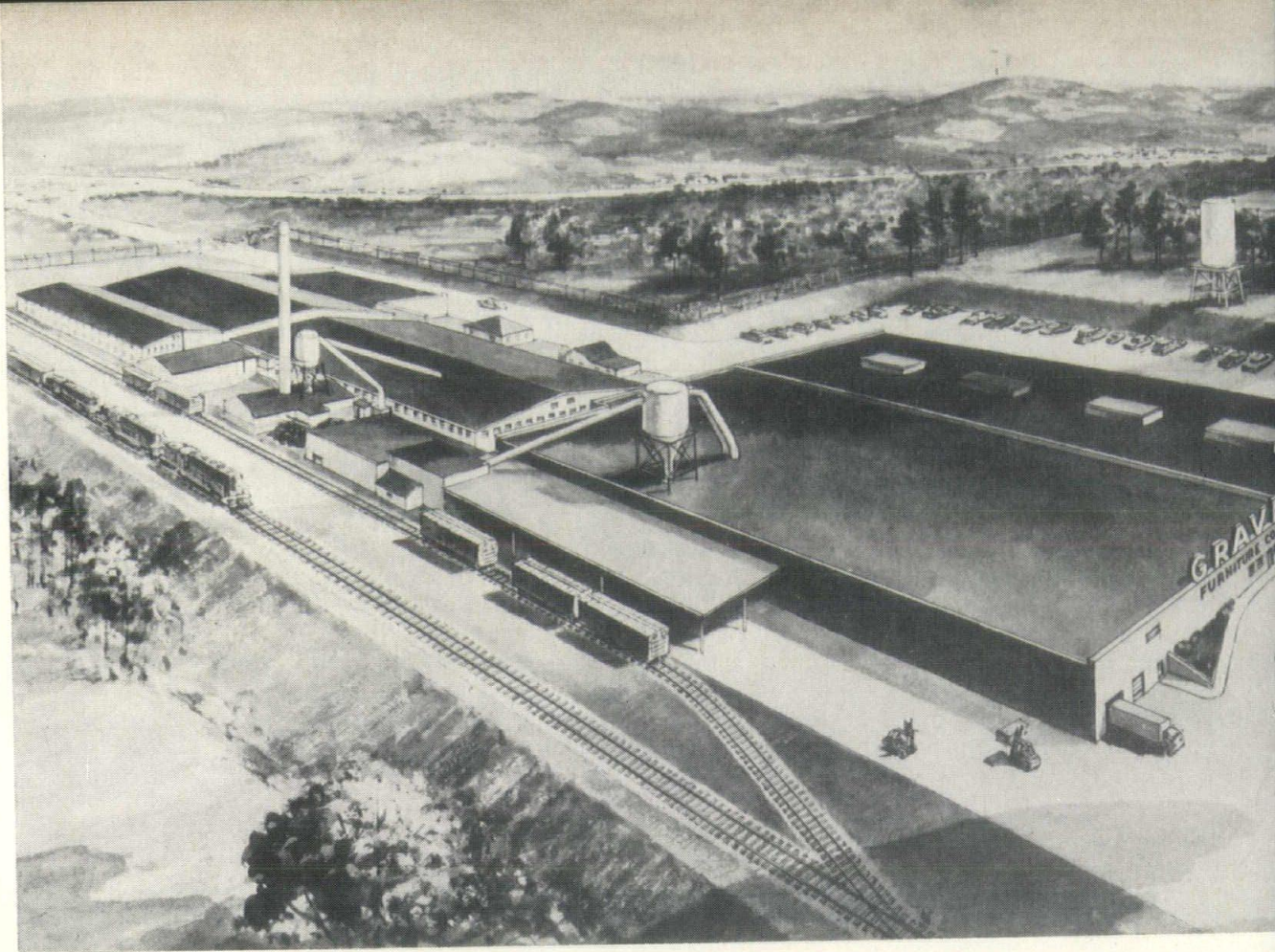
Architects associated on the project were Coast Engineering Co. and Joe D. Glenn, Jr. Carpenter did the work on excavating, piling, foundations, concrete, carpentry and weatherstripping. Principal subcontractors and suppliers, all of Norfolk unless otherwise noted, included W. T. Stowe, Inc., Portsmouth, cast stone work, masonry; Chesapeake Steel, Inc., steel, steel roof deck and handrails; Virginia Sheet Metal & Roofing Co. of Norfolk, Inc., roofing; Walker & Laberge Co., Inc., windows and glazing; Burgess Brothers, Inc., Portsmouth, painting, waterproofing; John H. Hampshire, Inc., acoustical; Hampton Roads Plastering Co., Inc., plastering.

Others were Ajax Co., Inc., ceramic and resilient tile; Door Engineering, steel doors and bucks; W. T. Byrns, Inc., electrical work (Westinghouse lighting fixtures); Norfolk Air Conditioning Corp., plumbing, air conditioning, heating, ventilating; R. W. Hudkins & Son, Inc., fencing; Ames & Webb, Inc., paving.

Derrick was supplied by Coastal Machinery Co., flagpole by Warner Moore Co., Inc., and bollards and cleats by Richard Foundry Corp. Bethlehem Steel Company furnished steel for bulkheads and Atlantic Creosoting Co., Inc., timber for bulkheads and timber piles.

tell the Virginia Story





GRAVELLY FURNITURE COMPANY EXPANSION

A MILLION DOLLAR expansion program is underway for Gravelly Furniture Company, Inc., Ridgeway, one of the pioneer firms in this historically predominant furniture-making area of the nation.

The program calls for a new plant addition that will more than triple the floor space of the company's manufacturing facilities and double the production capacity of the Ridgeway plant. In addition to the enlargement of manufacturing capacity and warehousing space, Gravelly is erecting a modern new office building to round out the current expansion program. General contractor for both structures is Frith Construction Co., Inc., Martinsville. Plans called for completion by September 1st.

The new steel, brick and cinderblock building is being erected on the northeast end of the present manufacturing plant. The location of the office is just northwest of the enlarged manufacturing facilities. All are situated on an 11-acre tract a short distance east of U. S. Highway 220 on the outskirts of the Town of Ridgeway in southern Henry County.

PAGE TWENTY

The construction program marks a new phase in the growth of the firm that was organized in 1926 with initial annual sales of \$200,000. Now in its 40th year, Gravelly's sales last year totaled \$3,500,000.

President Harry C. Gravelly said the new facilities will be capable of an annual production at Ridgeway well in excess of \$5,000,000. The firm now employs 225 people, including office and supervisory personnel, with an annual payroll of \$1,000,000. When the new facilities are in full operation, President Gravelly said employment is expected to rise to 350 with a payroll of about \$1,500,000.

Gravelly manufactures a variety of upper quality, medium-priced furniture. "Case goods" marketed under the trade name of "Worth" accounts for approximately 50 per cent of present production. Included are bedroom and dining room furniture in correlated groupings, among them occasional pieces.

The company is also the world's leading manufacturer of floor clocks. The now famous "Grandfather", "Grand-

mother" and "Granddaughter" series accounts for approximately 30 per cent of the company's volume. In addition Gravelly makes a variety of wall and mantel clocks.

Now in their fifth year of production the clocks are advertised extensively on a national basis and have been displayed in outstanding furniture exhibits throughout the nation, including the Pavilion of American Interiors at the New York World's Fair.

The company also stresses the manufacture of its namesake—"Ridgeway Tables"—a product that accounts for approximately 20 per cent of production and sales.


The new addition contains 127,000 square feet of floor space devoted entirely to manufacturing. The total floor space of present facilities is limited to less than 80,000 square feet. With this addition, the company will have more than 200,000 square feet devoted to production and warehouse facilities. The new two-story office building contains 9,500 square feet.

The manufacturing addition will be equipped with the most modern machinery.

VIRGINIA RECORD

Founded 187

Frith Construction Company, Inc., Contractor for Plant Addition And New Office Building



The new Gravelly Furniture Co., Inc. plant addition at Ridgeway, is shown at right center with the present facilities at the far left. At the upper right is the new two-story office building. The million dollar expansion program was scheduled for completion September 1, 1965.

chinery available. Completely conveyORIZED, the plant will also be geared to a concentration on value and style. The machine room will occupy the ground floor of the two-story structure and will contain 46,000 square feet.

Half of the second floor will be devoted to a 34,000 square foot cabinet room and the other half will be occupied by the Finishing Department. One of the features will include equipment capable of finishing, drying, rubbing and otherwise completing furniture for packaging before it comes off the assembly or conveyor line. Quality production will be improved by temperature and humidity controls.

"The addition", President Gravelly said, "has been planned to increase production but at the same time to improve quality and service". Long-range plans to consolidate company operations at one site for the sake of more efficient operations and higher production were being drafted last winter.

First organized in 1926 by the late R. P. Gravelly Sr., the firm was originally known as Gravelly Novelty Furniture Company. Initial operations were in a plant in Martinsville that previously had been operated as B. F. Gravelly and R. P. Gravelly, manufacturers of insulator pins and cross-brackets for telephone and other utility poles. Gravelly's production for many years was devoted solely to promotional novelty furniture. During its first year the company had 50 employees and sales totaled \$200,000.

In 1947, Gravelly's sales had grown to \$750,000 and one of its major steps forward was taken later in that year with the purchase of Ridgeway Furniture Manufacturing Company, a relatively new firm in the Henry County area. The newly acquired plant was operated as the Ridgeway Division of Gravelly Furniture Co.

In subsequent years, company diversified production that at one time included manufacture of television cabinets (now discontinued), and moved successfully into the case goods market with the dining and bedroom correlated suites and occasional pieces marketed under the trade name of "Worth".

In late 1960, Gravelly reduced its operations in Martinsville and carried on the bulk of its production at the Ridgeway plant.

After a gradual expansion of its line and the entrance into a diversified field, the firm resumed limited operations in the Martinsville plant with about a third of overall production, principally machining and finishing being done there. But the machinery was not suitable for up-styling and the manufacture of the types of furniture now stressed by the company, and it was decided the time had come to consolidate the operations at one site—at the Ridgeway Division location here.

With that intention in mind, the company last December sold its Martinsville land and plant to the newly organized Virginia Furniture Company and vacated the premises March 1st.

President Gravelly said the company intends to make the expanded plant one of the most modern and efficient in the industry. A fast flow cooling system is being installed. The entire plant is being conveyORIZED, including the rough mill section. The kiln capacity is being doubled and automatic lifts and lumberyard equipment are being added to eliminate or minimize manual handling.

Adequately paved parking facilities are being provided around the plant site.

Concentration of production and service facilities at the site here will not affect transportation. The plant is situated alongside the Norfolk and Western Railway's Winston-Salem Division and the area is served by all major trucking companies.

The firm has a national sales force of from 55 to 60 individual salesmen in 35 territories and sales are to retailers exclusively. Displays are maintained at High Point, New York, Boston, Atlanta, Dallas, San Francisco, Los Angeles and Chicago.

Besides President Gravelly, officers are as follows: Vice-president (Production) R. L. Rutter, and Secretary-Treasurer, R. W. Pyles. Directors include W. R. Broadus Jr., B. F. Gravelly, F. T. Gravelly, H. C. Gravelly, R. P. Gravelly Jr., J. M. Pearl, R. W. Pyles, R. L. Rutter and R. M. Simmons Sr.

All the work was done from private plans by the owners, who also acted as their own subcontractors for paneling, lighting fixtures and electrical work on the office addition and for electrical work and heating and ventilating on the addition to the offices.

SUBCONTRACTORS & SUPPLIERS

(Martinsville firms unless noted otherwise)

FACTORY ADDITION

FRITH CONSTRUCTION CO., INC., general contractor: Foundations, masonry, carpentry, waterproofing, millwork.
JOHN D. COX, Ridgeway: Excavating
WILLIAMS READY MIXED CONCRETE: Concrete
STRUCTURAL STEEL CO., INC., Roanoke: Steel, steel roof deck, windows, steel doors and bucks, handrails
LEONARD SMITH SHEET METAL & ROOFING, INC., Salem: Roofing
MARTINSVILLE GLASS CO.: Glazing
RICHARD L. SHOUGH: Painting
THE BONITZ INSULATION CO., Greensboro, N. C.: Acoustical
PRILLAMAN & PACE, INC.: Plumbing fixtures, plumbing

OFFICES ADDITION

FRITH CONSTRUCTION CO., INC., general contractor: Foundations, masonry, carpentry
JOHN D. COX, Ridgeway: Excavating
WILLIAMS READY MIXED CONCRETE: Concrete
MARTINSVILLE IRON & STEEL CO.: Steel, steel roof deck, windows, steel doors and bucks, handrails
LEONARD SMITH SHEET METAL & ROOFING, INC., Salem: Roofing
SUPERIOR BLOCK CO., Charlotte, N. C.: Stone work
MARTINSVILLE GLASS CO.: Glazing
RICHARD L. SHOUGH: Painting
MARTINSVILLE CONCRETE PRODUCTS, INC.: Structural tile
THE BONITZ INSULATION CO., Greensboro, N. C.: Insulation, acoustical
CHARLES J. KREBS COMPANY, Roanoke: Resilient tile
BUILDING SUPPLY CO., INC., Millwork
PRILLAMAN & PACE, INC., Plumbing, plumbing fixtures
VIRGINIA BLOWER CO., Collinsville: Air conditioning, heating, ventilating.



Left to right, Sam W. Hairston, president of the Virginia Concrete Masonry Association, and Charles Burgess, secretary-treasurer.

Concrete Block Production Hits High

• At midpoint in the year, Sam W. Hairston, president of the Virginia Concrete Masonry Association predicted Virginia's production of concrete blocks will reach an all-time high in 1965, with an estimated 64,500,000 units.

Hairston stated that this Virginia industry produced a record of 62,000,000 units in 1964, valued at \$15,000,000—enough blocks to build a concrete masonry wall six and one-half feet high, 1,500 miles around the entire state.

"Concrete masonry units—erroneously called 'cinder blocks'—are a popular and versatile building material, and their manufacture contributes much to Virginia's economy," he said. "All of the raw materials used are produced in the state: portland cement, light and heavy aggregates, electrical power and water. Local rail and trucking facilities are used for shipping. For example, the manufacture of just the cement used in last year's production of

blocks required over 38,000 tons of coal."

The Association is the industry's coordinating agency on technical matters, specifications, marketing problems and public relations. Officers for 1965 are as follows: president, Sam W. Hairston, Lightweight Block Co., Roanoke; vice-president, William Galt, Valley Concrete Products, Harrisonburg; and secretary-treasurer, Charles Burgess, Richmond Block, Inc., Richmond.

The third meeting of the Association this year was to be held at 11 a.m., September 15, at the Blair House in Charlottesville. Reports were to be presented by the following committees: membership, J. B. Sapp and Ralph Slaughter; program, Robert Budd; freight rates, Basil Hogue and Kendall Sydnor; delivery costs, Henry Smiley; raw materials, Robert Frackelton and Mont Hubbard; promotion and publicity, Manuel Lipsitz and Earthum Forelines.



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PLAN BULLDOZER

(Continued from page 16)

pumps, scows, road and airfield scrapers, tractors, trenchers, dumptrucks, tugs, tow boats, welding equipment and pontoons. These are just some of the major items of equipment involved in disaster relief programs, and a comprehensive list of available equipment will be maintained in each of the seven state districts—with a master list in the state headquarters in Richmond.

In summation, the Associated General Contractors of America, Inc. formed the first PLAN BULLDOZER operation in 1957. The plan has been instrumental in alleviating suffering, saving property and restoring services to the communities where it has been put into effect. The members of the Virginia Branch—AGC believe that the implementation of PLAN BULLDOZER demonstrates their willingness to accept their rightful responsibilities. Through the coordinated activities of the Association—working in concert with the duly constituted civil authorities—this plan can be made to work successfully.

Allied industries, interested parties, and the public in general are invited to comment on PLAN BULLDOZER, and to offer any constructive criticism that will enable the program to function better.

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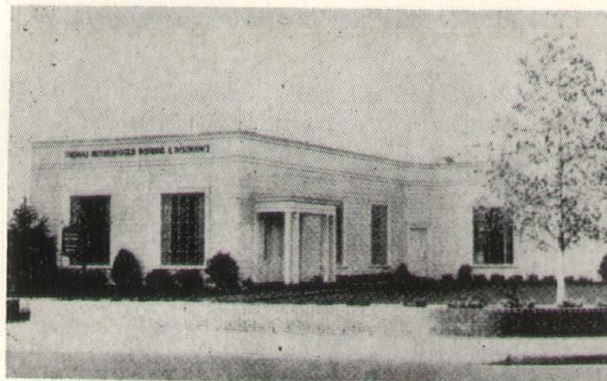
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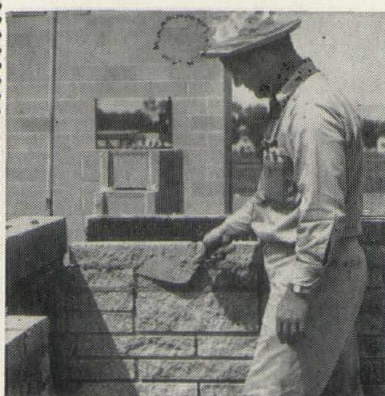
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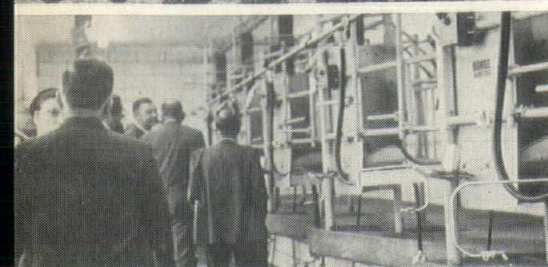
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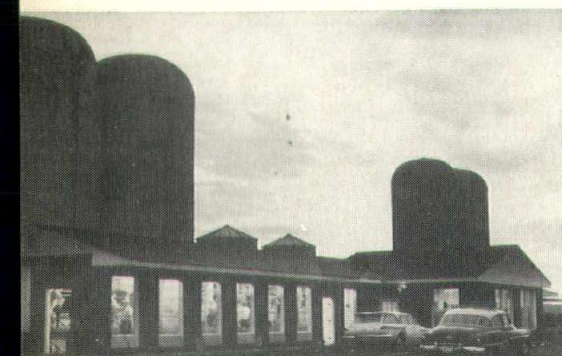
Show Window to Virginia Dairying

by Frank Hendren

● If Nathaniel Bacon could see what's going on now at Curles Neck Farm, where he lived in the early 1670's, his scalp would probably tingle with awe!

For, insurrection against British Colonial Governor Berkeley and Indian fighting are the last things apparent today on these peaceful stretches of open country blanketing the north shore of the James, some 12 miles southeast of Richmond.

The leader of "Bacon's Rebellion" could feast his eyes on 6,000 acres, which comprise the present Curles Neck Farm and view about 750 head



Photos, top to bottom, show the Williamsburg brick with double picture windows which link the milking parlors; the push-button milking equipment; the shaded feed bunk where silage is automatically dished out and night milking under fluorescent lights.

of black and white Holstein cows and golden and white Guernseys. These are located at two different places, called the Strawberry Plains Farm and the Prospect Farm.

The cows provide the bread and butter income for the Curles Neck Farm, although there are from 600 to 700 Herefords and about 100 ponies which figure in today's agricultural enterprise on the land owned since 1943 by F. E. Watkins and stretching on either side of the former James Port of "Curles Wharf."

The dairy cow has not always been the "Queen of Animals" on this rich, chocolate loam land. For decades, the plantation was dotted with mules worked by the slaves. Then, in 1913, rose the sound of thundering hooves of C. K. G. Billings' thoroughbred race horses. This was followed by the grunts of purebred Duroc swine and the crowing and cackling of poultry.

It was not until 1925 that the dairy cow made her entrance in significant numbers. That was the year that A. B. Ruddick brought 75 Jerseys, 75 Holsteins and 150 Guernseys to be milked in two large barns. Eight years later processing and bottling of the milk was started at the Curles Neck Farm for delivery and sale in Richmond.

By 1935, the dairy operation had changed. The cows were milked by machine in three stanchion barns, the first milking machine having been purchased and put into use several years earlier. Two maternity barns held the cows ready to have their calves. They also housed hospitalization cases.

Today, looming up at the Curles Neck Prospect Farm is a milk producing operation that looks like something out of the year 2000!

With the twin milking parlors are two covered holding pens where the cows await their turn to come into the parlors, three 115-foot covered feed bunks with built-in conveyors, four hay shelters, a huge free stall housing barn, and six upright silos.

The Holsteins at the Prospect Farm are indeed queens as they stand high in their milking stalls which are painted vivid Swamp Holly Orange. Milk is harvested twice daily, scientifically and mechanically by four skilled milking machine operators. The "Sanctum Sanctorum" where they yield their milk has walls of glazed tile.

After the milk surges from transparent breaker cup milking units, it passes downward through sanitary, plastic hose and into a stainless pipe mounted at the operator's kneelevel. From there it moves into the milkroom, located between the two milking parlors, and enters one of two bulk tanks.

The average cow reigning in the Curles Neck Farm's picture window milking parlors in one year's time produces enough milk to furnish four growing families in Richmond with their daily gallon.

Or, to put it another way, with an average of 250 cows being milked twice daily, enough cows will be milked at the Prospect Farm during the next ten years to stretch from Richmond almost to the outskirts of Los Angeles.

After the milk is cooled and stored in the farm tanks, it is picked up by a 2,000 gallon tank truck that carries it to the Curles Neck Dairy in Richmond. There it is processed and either bottled or cartoned before its sale.

Starting with 22 wholesale and resale routes, the Curles Neck Dairy added 18 more routes in 1952. The present fleet consists of 75 vehicles which handle 55 routes. About 15% of the milk is sold wholesale. The plant has a processing capacity of 18,000 gallons of milk in an eight-hour day.

Back on the farm, the cows are fed corn, oats and alfalfa hay, which are all farm-grown, while the concentrated feed is purchased. The feeding is done by push buttons with a minimum of hand labor being involved.

In the milking parlors, concentrated feed is augered from overhead and then metered to each cow's feed box in accordance with the amount of milk which she is currently producing. Once outside the parlor she eats hay and silage, the latter being augered into a long feed bunk, which is shaded for the cow's comfort.

Home for the animals when they are not being milked is a 535 by 50 foot free-stall housing barn. Here the cows are free to come and go. When they want water, they amble over to electrically controlled water bowls.

A liquid manure handling system puts mechanization to work in gathering, storing and spreading this by-product on the fields. Three 18,000 gallon tanks serving two lots apiece, are located under each free-stall housing shed. A huge chopper pump prepares the manure for a spreader which can be filled in a matter of three to four minutes before it makes its way to a field.

Dairy farming is both attractive and practical for the times the way it is being conducted at Curles Neck Farm and many visitors are viewing there what well may turn out to be one of the most advanced cow milking systems for this and the space-age.

(Anyone desiring a free booklet, highly illustrated, which tells about the Curles Neck dairy operation, may contact Babson Bros. Dairy Research and Educational Service, P. O. Box 312, Liverpool, New York 13088.)

VIRGINIA BUSINESS REVIEW

● Shultz & James, Inc., Richmond firm who recently celebrated its 40th anniversary as manufacturer's representatives, has opened a new branch office in Roanoke.

The branch manager is William F. (Bill) Cotton, engineering graduate of the University of Pittsburgh, who has had extensive experience in the fields of heating, air conditioning, air filtration, fluid pumping and power piping.

● Ewell M. "Chip" Feather, below, has been appointed Virginia sales representative for Mid-State Tile Company, Lexington, North Carolina firm. Mr. Feather will continue to live in Roanoke, his home town. He has been in the tile contracting business for 11 years.

Mid-State manufactures a line of ceramic wall and floor tile, handling more than 6,000 different items within its varied shapes, colors, textures and designs. Installations include major commercial, government, institutional and residential construction throughout the Southeast.

● W. Watt Burks, vice president at the Peoples office of the First National Exchange Bank of Virginia in Bedford, has succeeded Emmett D. English as senior vice president and chief executive officer. Mr. English retired recently after 44 years with Peoples but will continue as member of the local board and of the board's Executive Committee.

● Jerry H. Gass, field service director for the State Poultry Federation, has succeeded J. Paul Williams as editor of *The Virginia Poultryman*, a monthly magazine serving primarily the Virginia and West Virginia poultry industry.

Mr. Williams remains as executive secretary of the Federation, which will observe a 40th anniversary at its 35th annual convention at Natural Bridge, October 19-20.

Waters Advertising Agency, Newport News, has made its third move since its one-man start in 1955. The company now has a staff of ten and the increasing accounts demanded

tell the Virginia Story

more production area which is provided by its new location opposite the Warwick Club on 27th Street.

● Names in the news include that of C. S. Betts, Jr., appointed by VEPCO to the position of manager, engineering and construction, succeeding J. A. Rawls, recently appointed assistant vice president. Other VEPCO appointments include Ivan Hall, Charlottesville district manager, to manager of electric operations, Richmond; A. J. Westcott, Norfolk division manager—gas, to manager of gas operations. . . . Austin K. Hunsberger, location and de-

sign engineer, has been made director of engineering for the State Highway Department, succeeding David M. Huddle, retired this summer . . . J. Glen Baker, executive vice-president of the Baker Equipment Engineering Co., Richmond, is the new national president of the Utility Equipment Dealers Assn. . . . Former State Commissioner of Fisheries, Charles M. Lankford, Jr., has been appointed as a short-term circuit judge for the Eastern Shore counties of Accomack and Northampton. Sixty-eight years old this month, he faces mandatory retirement at 70.



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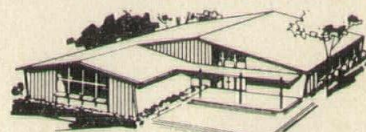
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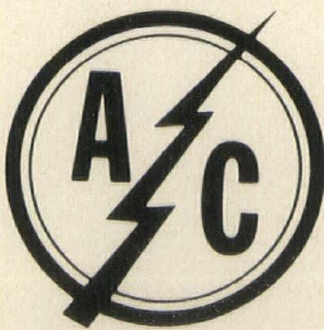
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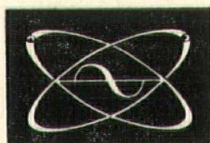
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Contractors Board: Safeguard of the Public

(Continued from page 12)

conviction and who readily admits the error of his ways may get his registration certificate.

Among information requested on the application form is data concerning the firm's five most important contracts completed during the past five years; information about contracts now being performed including location, amount and percentage completed; references to include banker, architect or engineer and an owner for whom a contract was performed; five supply houses from which most material is bought; personal data that would indicate integrity, training and experience; corporate or partnership information if indicated; and financial information that leaves little doubt as to the applicant's monetary position. Failure to furnish any of this information or to falsify the application means immediate refusal of registration. By the same token, all information is confidential and is kept in the numerous files of the board's office.

Investigation into an applicant's financial standing may show that he took bankruptcy. Here, if this occurred during the Depression when bankruptcy was not uncommon, and if he's since done well in his business life, he probably will be certified. The former bankrupt who's worked well in other states or in the under \$20,000 contracting field and has reestablished himself also probably will be looked on favorably by the board.

The financial check also includes banks, mercantile agency reports and supply houses from which the contractor purchases his materials. Thus the board learns if not only does he have a good credit rating and financial record but also if he has enough liquid working capital to carry the labor and materials on a job for at least 90 days. The amount of capital is gauged to the type of construction for which he's applying and the work he's done in the past.

The pre-certification investigation includes, too, inquiry into the appli-

cant's past performance and experiences with owners for whom he's previously worked as well as architects and engineers who have supervised his jobs. Queried also are other general contractors and trade associations in the applicant's home locale, such as the Northern Virginia Builders Association or the Norfolk Builders and Contractors Exchange. And in the case of subcontractor applicants, general contractors for whom they've subbed are checked. Sometimes too the board will receive voluntary information about an applicant when a member of the public or a fellow contractor learns the application is pending.

It takes from 12 to 16 inquiries for every application and occasionally still other sources of information must be sought before the matter goes before the board. When electrical or plumbing contractors seek certification, they must take a written examination. Oral exams administered by the board also are required in some doubtful instances.

When the five-page comprehensive application, necessary examination findings and investigative reports go before the board, members have a thorough picture of the contractor as to his past experience, his training in the type of contracting for which he's applying and his financial condition and responsibility. In other words, the board knows if he's a contractor of competence and integrity, capable of fulfilling his contract and thus assuring the public of honest work and materials. An estimated 15 to 25 per cent of applications are turned down each year.

The successful applicant, however, is assigned a registration number and issued a certificate of registration. These certificates are issued for a calendar year and become invalid on December 31, necessitating applying for a renewal.

The successful applicant's firm name then is added to the board's roster which includes the firm name, its address, the classification of work authorized and the assigned registration number. The roster is published annually and there are supplements pub-

lished after each board meeting to include newly registered contractors.

The roster and its supplements are mailed to registered contractors, engineers, architects, state and local government officials and others who may as part of their work call for bids on construction projects. Copies of the roster are available at the board office on request.

Why, you may wonder, would architects and engineers as a matter of course receive information as to which contractors are registered. The law requires that architects and engineers, who also must be licensed in Virginia, must include in their invitations to bid reference to the qualification requirement. In specifications for projects that will cost \$20,000 or more, contractors must show evidence of a certificate of registration before their bids can even be received and considered. Subcontractors bidding on jobs of \$20,000 or more also must prove their certification before their bids can be considered by general contractors. And there are similar restrictions on awarding authorities and on local officials who issue building permits.

To date in 1965, the board has decreed that there are 3,895 general and sub-contractors who want to do business in Virginia and who are worthy of licenses. The licenses are granted in four classifications: building contractor, highway contractor, public utilities contractor and specialty contractor (electrical, masonry, plumbing, heating, etc.) There also is an unclassified certificate which may be issued to include all four classifications.

Virginia-based contractors are not the only ones required to be licensed in order to do business in the Old Dominion. The board's official roster of licensed contractors shows those with home offices in West Virginia, Georgia, Florida, North Carolina, Pennsylvania, Tennessee, Maryland, New York, New Jersey, Ohio, South Carolina, Indiana, Oregon, Wisconsin, Oklahoma, Iowa, Kentucky, Missouri, District of Columbia, Illinois, Massachusetts, Minnesota,

(Continued on page 29)

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Alabama, Michigan, Texas, California, Kansas, Delaware, Connecticut, Louisiana, Rhode Island, Mississippi, Nebraska and Idaho.

Not all contractors doing jobs of \$20,000 or more are required to be licensed. There are three specific exemptions: (1) the contractor working for the armed services (he is covered by the pre-qualifications required of the Armed Services Procurement Act), (2) the contractor doing highway work directly under the State Highway Department (the department has pre-qualifications requirements similar to those of the Contractors' Board), and (3) contractors doing work for other federal government agencies in which the land is on a site under the exclusive jurisdiction of the U S. either by deed of cession or statute.

The very existence of the board which has prevented public disasters in Virginia — and there's no doubt but that it has helped keep the contracting business on a high plain in the state — is due to a national emergency, the great Depression of the 1930's. Contracting seemed an inviting livelihood to many men in those days and their lack of experience and financial responsibility soon became evident in the number of builders who went bankrupt before they got beyond the foundations of houses. In other states, contractors were getting their jobs done but only by substituting inferior materials and workmanship.

In 1938 the General Assembly passed the Virginia Contractors Registration Law (amended in 1944 to cover subcontractors also) and established the Contractors' Board to administer the statute regulating the practice of general contracting. The board is an independent unit which reports only to the governor. Members, all contractors or men working in related fields, are chosen for five-year terms, may be re-appointed to a second five-year term only once and receiving no compensation other than their travel expenses to board meetings. By law, at least one of the five board members must be a highway contractor, one a public utilities contractor and one a building contractor.

A chairman and a vice chairman are chosen each year at the April meeting and the 1965 officers are A. B. Burton, of Lynchburg, chairman, and James W. Enochs, Jr., of Hopewell, vice chairman. Burton is president of A. B. Burton Company, Inc. and Enochs is president of J. W. Enochs, Inc.

Other present members of the board

(Continued on page 30)

to tell the Virginia Story

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are William H. Reid of Suffolk, partner in Reid & Hope; Wellford Ross Sutherland Jr. of Richmond, president of Hughes-Keegan, Inc.; and Donald E. "Pete" Ball of Falls Church, vice president of Rochester Ropes, Inc. and former secretary-treasurer and chairman of the board of Northern Virginia Construction Co., Inc. and former president of the Virginia Sand and Gravel Co., Inc.

The original members of the board were J. C. Carpenter Jr. of Clifton Forge, the late J. Davenport Blackwell of Warrenton, C. Raine Pettyjohn of Lynchburg, the late R. P. Liphart of Richmond and the late E. J. Keegan of Richmond.

Subsequent board members were the late L. J. Boxley of Roanoke ('49-'55), the late Fred A. Haycox of Virginia Beach ('50-'60), F. L. Showalter of Lynchburg ('51-'61), W. Albie Barksdale of Charlottesville ('52-'62), and C. Merle Luck of Richmond ('53-'63). Some of these former members enjoyed their associations so much that they formed what is informally known as the "alumni association" and meet socially once a year with the present board.

The late Charles P. Bigger of Richmond served as the board's first secretary from 1938 to November, 1953 when he resigned because of poor health. Edward Kusterer has held the post since December, 1953.

Kusterer is aided in the administrative and investigative aspects of the board's affairs by his secretary, Miss Jessie Weisiger; Mrs. Nell Taylor, a clerk-typist; an outside investigator who checks alleged violations; plumbing and electrical inspectors who work part-time to assist in the contractor examinations; and part-time clerk-typists as needed.

The board is a self-supporting arm of the state government. All applications must be accompanied by a \$30 fee and renewals, \$15 fees. From these fees, office and operating expenses are met and the surplus, nearly \$602,000 to date, is turned over to the state's General Fund.

It's been able to do this in the face of a growing number of applications each year. For each of the past five years, applications have averaged 550. In 1964, there were 567 applications processed and examined of which 365 were approved, 189 disapproved and 13 deferred. Last year there were 3,552 annual applications for renewal processed of which 3,420 were approved and there were 34 alleged violations reported. In all cases of violations, action by the board resulted in com-

(Continued on page 33)

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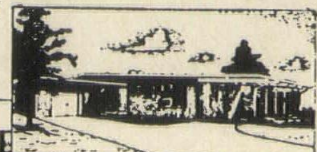
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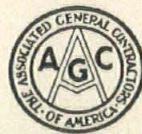
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pliance without court action being needed.

The current year promises to be the biggest in history with more than 600 new applications already acted upon—more than the total for most previous years. This increase is a result of the building boom in Virginia, grass roots education of the contractors who are getting the word about license requirements from local inspection and licensing divisions and the rising cost of construction. As Kusterer points out, it's becoming increasingly difficult to have a three-bedroom house built for under \$20,000.

Virginia is one of only 20 states requiring licensing of contractors and many of those that do register only select classifications of contractors. The others are Alabama, Arizona, Arkansas, California, Hawaii, Idaho (public works only), Louisiana, Michigan (residential), Mississippi, Montana (public works), New Jersey (electrical), Nevada, New Mexico, North Carolina, North Dakota (public works), Oregon (public works), South Carolina, Tennessee and Utah. There is no reciprocal licensing agreement between Virginia and any other state.

Whether the pre-qualification requirements are as stiff as those in Virginia is not known but no one can argue this fact—Virginians are protected against the fraudulent, the incompetent, the financially shaky contractor before such men can even have a chance to set up shop in the Old Dominion.

That is why the person or firm seeking to build a multi-story office or a neat mountain hideaway is well advised to take the professional viewpoint of the matter and hire a registered contractor to do the job. The Contractors' Board can't guarantee the job but it can offer assurance that the registered contractor has met the stiff qualifications to be licensed in Virginia for expensive projects. It can assure that the contractor is experienced enough to undertake the job and has funds enough to see it to completion—who wants to be left with a basement and a tangle of legal problems because the contractor's funds ran out?

In a nutshell, the certificate of registration does three things to protect the public: (1) it guards against the contractor's lack of financial responsibility, (2) it insures that in his previous work he's established a reputation for integrity among other builders and with the engineers and architects for whom he has worked, and (3) it is evidence that the contractor has the professional skill to do the job. ●

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BIG STONE GAP, VIRGINIA

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CONSTRUCTION

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INC.**

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CONTRACTORS

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2021 CHAINBRIDGE ROAD
VIENNA, VIRGINIA

**COMMONWEALTH
TILES, INC.**

TILE & MARBLE CONTRACTORS

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VALLEY PIKE
WINCHESTER, VIRGINIA

EAST COAST STEEL PLACING CO., INC.

STEEL ERECTION & REINFORCED STEEL
CONSTRUCTION

PHONE 524-1665
4711 LEE HIGHWAY ARLINGTON, VIRGINIA

ROSTER OF REGISTERED CONTRACTORS

Name, Address & Classification	Registration Number	
— A —		
A-1 Electric, Troy, Va.; Electrical	6903	
A.D.A. Plastering Co., Inc., Arlington, Va.; Plastering	5253	
ASC Company of Va., Atlanta, Ga.; Bldg., Hwy. & Pub. Utl's.—Water & Sewer, Plbg., Htg. & Piping	5254	
Abernathy, L. S. & Co., Inc., Glen Allen, Va.; Highway	6557	
Aberthaw Construction Co., Boston, Mass.; Building	7298	
Abrams, A. R., Inc. of Atlanta, Atlanta, Ga.; Building	7282	
Abrams Construction Co., Inc., Greensboro, N. C.; Building	2073	
Abrams, Michael M. Co., Inc., Chevy Chase, Md.; Building	7022	
Abrams, Roger E., Richmond, Va.; Building	6150	
Ace Tile & Floor Coverings, Inc., Richmond, Va.— Tile & Resilient Floor Coverings	6888	
Acker & Sons, Inc., Kensington, Md.; Plbg., Htg. & Air Cond.	6577	
Aeme Ceramic Tile Co., Silver Spring, Md.; Tile	5149	
Aeme Equipment Co., Inc., Richmond, Va.; Food Service Equipment	7299	
Aeme Sheet Metal Corp., Norfolk, Va.; Sheet Metal	2418	
Acton Construction Co., Inc., St. Paul, Minn.; Pub. Utl's.—Sewage & Water Treat. Plants	5252	
Adams Construction Co., Roanoke, Va.; Highway	1108	
Adams Construction Co., Inc., Roanoke, Va.; Highway	4181	
Adams, E. E. & Co., Hollins, Va.; Building	5303	
Adams Electric Company, Reidsville, N. C.; Electrical	6007	
Adams Fabricated Steel Corp., Washington, D. C.; Steel Erection	3990	
Adams & Grizzard, Jarratt, Va.; Building	5041	
Adams, J. G. Builder, Inc., Bristol, Va.; Building	4291	
Adams, Mervel W., Winchester, Va.; Plbg., Htg. & Air Cond.	5255	
Adams & Westlake Company, The, Elkhart, Ind.; Metal Windows	4131	
Addenbrook's, J. U. Sons, Inc., Norfolk, Va., Pub. Utl's.—Water & Sewer, Mech., Concrete & Bldg.	626	
Adepcor, Inc., Washington, D. C.; Building	5708	
Adkins Construction Corp., Martinsville, Va.; Building	6909	
Adkins, James M., Inc., Petersburg, Va.; Electrical	7567	
Adley Sales, Inc., Camden, N. J.; Heating & Air Cond.	6910	
Advance Electric Co., Richmond, Va.; Electrical	6766	
Aetna Steel Products Corp., New York, N. Y.; Steel Erection	2650	
Ager, Lewis M., Blountville, Tenn.; Building	1954	
Agnew-Joseph Company, Inc., Roncerverte, W. Va.; Hwy. & Pub. Utl's.	6752	
Ahl Bros. Construction Co., Inc., Wheeling, W. Va.; Pub. Utl's.— Water & Sewer	1553	
Ahlquist Brothers Construction Co., Inc., College Park, Md.; Public Utilities & Tunneling	3240	
Aigner, C. E., Jr., Mechanicsville, Va.; Building	6891	
Aikens Construction Co., Inc., Winchester, Va.; Building	2643	
Air Conditioning Corp., Greensboro, N. C.; Plbg., Htg. & Air Cond.	523	
Air Control, Incorporated, Hampton, Va.; Heating & Air Cond.	5824	
Air Engineering Company, Charlotte, N. C.; Air Cond. & Ventilation	7483	
Air Research Systems, Inc., Norfolk, Va.; Floor Covering	7394	
Ajax Company, Inc., Norfolk, Va.; Floor Coverings	4764	
Akers, Lake P., Tappahannock, Va.; Building	7023	
Akin & Flanders, Inc., Atlanta, Ga.; Building	7395	
Alabama Electrical Construction Co., Inc., Dothan, Ala.; Electrical	6767	
Alaska Paving Co., Inc., Arlington, Va.; Highway	3909	
Albemarle Construction Co., Richmond, Va.; Building	5461	
Albert Brothers Contractors, Inc., Salem, Va.; Highway	74	
Albrecht, Glen T., McLean, Va.; Building	3130	
Alcon Construction Corp., Arlington, Va.; Building	5256	
Aldo Construction Corp., Chesapeake Va.; Excav., Concrete & Drainage	7590	
Alexander Building Construction, Inc., Richmond, Va.; Building	6758	
Alexander, Dan C., Inc., Richmond, Va.; Pub. Utl's.—Pipe Lines	6822	
Alexander, Harry, Inc., Washington, D. C.; Electrical	1186	
Alexander, W. W., Inc., Waynesboro, Va.; Building	4259	
Alexandria Drywall, Inc., Alexandria, Va.; Drywall	7466	
Alexandria Plumbing & Heating, Inc., Alexandria, Va.; Plbg., Htg. & Air Cond.	6710	
Alfred's Decorating Co., Alexandria, Va.; Painting	7484	
Algar, Incorporated, Falls Church, Va.; Building	2504	
Aliff & Moore, Bluefield, W. Va.; Building	7258	
Allegheny Construction Co., Inc., Roanoke, Va.; Bldg., Hwy. & Pub. Utl's.	6768	
Allegheny Industrial Electrical Co., Inc., Pittsburgh, Pa.; Electrical	1370	
Allen Bros. & O'Hara, Inc., Memphis, Tenn.; Building	5618	
Allen Cement Contractors, Dayton, Ohio; Concrete	6661	
Allen, C. M. & Company, Inc., Charlotte, N. C.; Public Utilities	2651	
Allen, D. R. & Son, Inc., Fayetteville, N. C.; Bldg. & Pub. Utl's.	5514	
Allen, D. W. & Son, Inc., Hillsville, Va.; Plbg., Htg. & Elect.	7533	
Allen Drywall Company, Falls Church, Va.; Drywall	7300	
Allen, Frank H., Crozet, Va.; Building	6555	
Allen, Geo. & Son, Inc., Mt. Vernon, N. Y.; Boiler Settings & Incinerators	550	
Allen Glass Co., Inc., Alexandria, Va.; Glass	4026	
Allen, J. F. Company, Clarksburg, W. Va.; Highway	5940	
Allen, L. E., South Boston, Va.; Building	1152	
Allen & Stevenson, Building, Bon Air, Va.; Building	6484	
Alliance Plumbing & Heating Co., Inc., Washington, D. C.; Plbg., Htg. & Air Cond.	3142	
Allied Contractors, Inc., Baltimore, Md.; Bldg., Hwy. & Pub. Utl's.	1612	
Allied Electric Company, Inc., Fairfax, Va.; Electrical	6770	
Allied Glass Corporation, Richmond, Va.; Glass & Aluminum Instal.	6485	
Allied Metals Company, Johnson City, Tenn.; Sht. Mtl., Htg. & Air Cond.	7024	
Allis-Chalmers Manufacturing Co., West Allis, Wis.; Elect. Generating Equip. Erect.	6771	
Allman, Howard, Falls Church, Va.; Building	6360	
Allstate Investment Corp., Allstate Construction Division, Newport News, Va.; Building	3123	
Almirall & Company, Inc., New York, N. Y.; Htg., Vent., Air Cond. & Piping	712	
Alston, Inc., Norfolk, Va.; Elect., Refrig. & Air Cond.	3308	
Altmont Bros., Inc., Bethesda, Md.; Building	4629	
Altizer, W. R., Purcellville, Va.; Highway	6662	
Alto Glass Company, Inc., Altoona, Pa.; Glass, Metal Doors & Windows	5477	
Alto, Inc., Alexandria, Va.; Air Cond., Refrig. & Elect.	6061	
Alton Engineering Co., Inc., Washington, D. C.; Building	3619	
Ambassador Developers, Inc., Washington, D. C.; Building	7301	
American Aluminum Construction Corp., Richmond, Va.; Building	6902	
American Asphalt Paving, Inc., Woodbridge, Va.; Highway	5941	
American Chimney Corp., Hackensack, N. J.; Chimneys & Incinerators	2601	
American Construction Co., Inc., Washington, D. C.; Bui'ding	2632	
American Dewatering Corp., Rockaway, N. J.; Pumping & Sand Drains	6116	
American Dredging Co., Philadelphia, Pa.; Hwy. & Dredging	5942	
American Furniture & Fixture Co., Inc., Richmond, Va.; Fixt., Equip. & Material Instal.	273	
American Home Improvement Co., Danville, Va.; Building	6361	
American Hospital Supply Corp., Evanston, Ill.; Hosp. & Food Serv. Equip.	7114	
American Iron Works, Inc., Bladensburg, Md.; Metal Work	3349	
American Machine & Equipment Corp., Alexandria, Va.; Bldg. & Excav.	7291	
American Machine & Foundry Co., New York, N. Y. Bowling Lanes & Equip.	6219	
American Metal Climax, Inc., Niles, Mich.; Aluminum Erection	7208	
American Mosaic & Tile Co., Inc., Louisville, Ky.; Tile & Marble	4011	
American Plumbing Co., Inc., Memphis, Tenn.; Plbg., Htg. & Air Cond.	7437	
American Sheet Metal Corp., Norfolk, Va.; Roof. & Sheet Metal	638	
Ames Electric Company, Scottsville, Va.; Electrical	5891	
Ames & Webb, Inc., Norfolk, Va.; Highway	140	
Anastasi Brothers Corporation, Philadelphia, Pa.; Masonry	6562	
Anchor Associates, Inc., Washington, D. C.; Masonry	5515	
Anchor Post Products, Inc., Baltimore, Md., Chain Link Fencing	3216	
Anderson Construction Co., Fairfax, Va.; Building	5825	
Anderson Construction Company, Richmond, Va.; Building	7396	
Anderson Excavating Co., Charlottesville, Va.; Excav. & Grading	4964	
Anderson, Herbert R., Virginia Beach, Va.; Building	7115	
Anderson, Jesse P., Electrical Contractor, Herndon, Va.; Electrical	5079	
Anderson, P. L. & Son, Danville, Va.; Building	154	
Anderson, R. E. Company, Inc., Washington, D. C.; Plbg., Htg. & Air Cond.	2848	
Anderson Sheet Metal Works, Inc., Winchester, Va.; Roof. & Sheet Metal	5496	
Anderson & Shorter, Inc., Lynchburg, Va.; Excav. & Grading	1639	
Andrews, Edgar M. Co., Richmond, Va.; Electrical	7587	
Andrews-Joyner Iron Works, Petersburg, Va.; Steel Erection	6298	
Andrews Large & Whidden, Inc., Farmville, Va.; Building	5433	
Andrews & Parrish, Richmond, Va.; Building	3218	
Andrews, Thomas H., Inc., Alexandria, Va.; Pile Driv. & Concrete Const.	3692	
Angelo, Henry & Sons, Coral Gables, Fla.; Painting	2119	
Anning-Johnson Company, Melrose Park, Ill.; Roof Deck & Acoustical	1492	
Anthony Brothers Lumber and Supply Co., Inc., Bassett, Va.; Building	6443	
Apex Building Contractors, Inc., Newport News, Va.; Building	3656	
Appalachian Construction Co., Wise, Va.; Highway	5184	
Appleton, E. R. Electric, Inc., Great Falls, Va.; Electrical	6306	
Applied Engineering Co., Orangeburg, S. C.; Boiler & Propane Air Plants	5731	
Archbell, Major T., Norfolk, Va.; Septic Tanks & Water Lines	5185	
Archbell, Sam B. Company, Norfolk, Va.; Pub. Utl's.—Water & Sewer	2399	
Archer, J. S. Company, Richmond, Va.; Doors & Partitions	932	
Arconti, Bart & Sons, Inc., Baltimore, Md.; Masonry	6663	
Ardsley Construction Co., Inc., New York, N. Y.; Concrete, Paving & Waterproofing	7485	
Arends, E. G., Virginia Beach, Va.; Building	5454	
Arlfax Electric Service, Inc., Vienna, Va.; Electrical	5257	
Arlington Asphalt Co., Arlington, Va.; Highway	1493	
Arlington Asphalt Co., Inc., Arlington, Va.; Highway	2507	
Arlington Iron Works, Inc., Arlington, Va.; Steel & Iron Erection	6664	
Arlington Maintenance Co., Fairfax, Va.; Painting	4432	
Arlington Roofing & Sheet Metal Co., Inc., Arlington, Va.; Roofing & Sheet Metal	5719	
Armco Corporation, Alexandria, Va.; Building	6151	
Armco Steel Corporation, Middletown, Ohio; Drainage Systems & Steel Bldg. Erect.	1371	
Armor Elevator Co., Inc., Woodside, N. Y.; Elevator Installation	5080	
Armstrong Construction Co., Inc., Kingsport, Tenn.; Building	852	
Armstrong Contracting & Supply Corp., Lancaster, Pa.; Insulation	4519	
Arrow, Inc., Charlotte, N. C.; Public Utilities	5600	
Arthur, A. J. Co., Lynchburg, Va.; Building	5497	
Arthur, E. Labon, Lynchburg, Va.; Building	5732	
Arthur, F. M. Construction Co., Rescue, Va.; Highway	2416	
Arthur, William Evans T., Lynchburg, Va.; Carpentry & Building	7149	
Arundel Asphalt Products, Inc., Washington, D. C.; Highway	6366	
Arundel Corporation, The, Baltimore, Md.; General-Unclassified	709	
Arvex, Inc., Vienna, Va.; Plbg., Htg. & Air Cond.	7680	
Asbestos Covering & Roofing Co., Inc., Washington, D. C.; Insul., Roof. & Siding	4183	
Asheville Contracting Co., Inc., Asheville, N. C.; Hwy., Railroads, Bridges & Dams	772	
Asphalt Paving Service, Inc., Richmond, Va.; Highway	601	
Asphalt Roads & Materials Co., Inc., Virginia Beach, Va. Hwy. & Pub. Utl's.	1337	
Asplundh Tree Expert Co., Jenkintown, Pa.; Line Clearance	823	
Associated Builders, Inc., Washington, D. C.; Building	7209	
Associated Engineering & Equipment Corp. of Virginia, Norfolk, Va.; Petroleum Plants	7116	
Associated Mechanical Contractors, Inc., Greensboro, N. C.; Plbg., Htg. & Air Cond.	6912	
Associated Pipe Line Contractors, Inc., Houston, Texas; Pipe Lines	3780	

Atkinson Dredging Company, Chesapeake, Va.; Pile Driving & Marine.....	987	Barnum-Bruns Iron Works, Inc., Norfolk, Va.; Iron & Steel Erect.....	7182
Atkinson Tile Co., Inc., The, Vienna, Va.; Tile.....	6913	Barr & Barr, Inc., New York, N. Y.; Building.....	7380
Atkinson, W. E., Christiansburg, Va.; Building.....	7467	Barr Construction Co., Inc., Norfolk, Va.; Building.....	5502
Atlanta Tile & Marble Co., Inc., Atlanta, Ga.; Tile & Marble.....	3028	Barrow, Douglas W., Martinsville, Va.; Building.....	4068
Atlantic Construction Corp., Virginia Beach, Va.; Bldg., Hwy. & Pub. Utils.....	6644	Bartee, Willie E., Virginia Beach, Va.; Building.....	5083
Atlantic Equipment Corp., Norfolk, Va.; Food Service Equip.....	1137	Barton, John Z., Inc., York, Pa.; Electrical.....	6152
Atlantic General Contractors, Inc., Salisbury, Md.; Building.....	6733	Barton and Ware, Tappahannock, Va.; Plbg., Htg., Elect., Excav. & Dredging.....	6222
Atlantic Painting Co., The, Aliquippa, Pa.; Painting.....	6367	Basic Buildings, Herndon, Va.; Building.....	7020
Atlantic States Construction Corp., Arlington, Va.; Building.....	1495	Basic Construction Co., Newport News, Va.; Bldg., Hwy. & Pub. Utils.....	5
Atlantic Steel Fabricators, Inc., Richmond, Va.; Steel Erection.....	6773	Basnight, J. B., Virginia Beach, Va.; Electrical.....	7026
Atlas Erectors, Inc., Roanoke, Va.; Steel & Concrete Structures.....	5516	Bass Construction Company, Richmond, Va.; Building.....	2217
Atlas Fence Company, Inc., Richmond, Va.; Fence Erection.....	7397	Bass, George A. Construction Co., Birmingham, Mich.; Pub. Utils. & Chem. Indus.....	3206
Atlas Machine & Iron Works, Inc., Arlington, Va.; Iron & Steel.....	3029	Bass Steel Buildings Corp., Richmond, Va.; Steel Buildings.....	6892
Atlas Metal Products, Inc., Arlington, Va.; Steel Erection.....	6665	Bastian, J. W. Company, Inc., Richmond, Va.; Mech. & Pub. Utils.-Water & Sewer.....	4932
Atmos-Pak, Inc., Linden, N. J.; Heating & Air Cond.....	5640	Bat Masonry Company, Inc., Forest, Va.; Masonry.....	6444
Aubrey Builders, Manassas, Va.; Carpentry & Building.....	5186	Bateman, William T., Alexandria, Va.; Building.....	5828
Auchter Company, The, Jacksonville, Fla.; Bldg., Hwy. & Marine.....	3015	Bates & Rogers Construction Corp., Chicago, Ill.; Bldg., Hwy. & Pub. Utils.....	4661
Austin Company, The, Cleveland, Ohio; Building.....	200	Bateson, J. W. Company, Inc., Dallas, Texas; Building.....	2758
Austin Electric Company, Norfolk, Va.; Electrical.....	1094	Bateson, J. W. Construction Co., Inc., Dallas, Texas; Building.....	5945
"Automatic" Sprinkler Corp. of America, Youngstown, Ohio; Sprinkler Systems.....	7447	Batson-Cook Company, West Point, Ga.; Building.....	2850
Avery Construction Co., Inc., Edmonston, Md.; Building.....	2972	Batte, J. F. & Sons of Richmond, Inc., Richmond, Va.; Building.....	2441
Avon Tile Company, Inc., Washington, D. C.; Tile & Marble.....	3350	Baughan Construction Co., Inc., Luray, Va.; Building.....	2488
Aycock, Inc., Camp Hill, Pa.; Mach. Instal. & Steel Erect.....	4965	Bauserman, Harlin R., Maurertown, Va.; Building.....	6701
Ayers, Billy R. & Son, Inc., Roanoke, Va.; Plastering.....	4954	Bay Building Supply & Hardware, Inc., Virginia Beach, Va.; Building.....	7560
Ayers Building & Supply Co., Farmville, Va.; Building.....	2840	Baylor Construction Corp., New York, N. Y.; Hwy. & Pub. Utils.....	7210
Ayton & Ashton, Arlington, Va.; Grandstand & Bleacher Erect.....	6539	Bays, Jack, Inc., McLean, Va.; Masonry & Bldg.....	6139
— B —			
B & B Erectors, Inc., Richmond, Va.; Steel Erection.....	7594	Beach Electric Co., Inc., East Orange, N. J.; Electrical.....	2096
B. & M. Sheet Metal Shop, Inc., Roanoke, Va.; Sheet Metal.....	7191	Beale, Carl M., Jr., Smithfield, Va.; Building.....	3946
B. & P., Inc., Newport News, Va.; Building.....	7260	Beam Company of Va., Inc., Richmond, Va.; Architectural Porcelain.....	3542
B & R Sewer Construction Co., Inc., Fairfax, Va.; Pub. Utils.-Water & Sewer.....	6871	Beamer Construction Corp., Newport News, Va.; Building.....	7468
B. R. H. Contractors, Inc., Merrifield, Va.; Electrical.....	7025	Beard, E. W. Construction Corp., Herndon, Va.; Pub. Utils.-Water & Sewer.....	5188
B & S Construction Co., Inc., Danville, Va.; Building.....	6016	Beard, W. H., Roanoke, Va.; Building.....	7561
Babb Brothers Plumbing & Heating, Inc., Alexandria, Va.; Plbg., Htg. & Air Cond.....	6763	Beatty, Guy M. & Co., Inc., Charlotte, N. C.; Pipe & Boiler Covering.....	4434
Babb Construction Company, Chesapeake, Va.; Building.....	5311	Beauchamp, Victor R. Associates, Inc., Washington, D. C.; Bldg., Hwy. & Pub. Utils.....	4747
Babcock & Wilcox Company, The, New York, N. Y.; Pub. Utils. & Steam Boilers.....	94	Beaumont Birch Company, Philadelphia, Pa.; Material Handling Equip.....	6452
Baco Company, Inc., Arlington, Va.; Plbg., Htg. & Air Cond.....	4862	Beaver, Harold C., Churchland, Va.; Building.....	7211
Badger Company, Inc., The, Cambridge, Mass.; Petroleum & Chemical Plants.....	5258	Beavers, C. Gordon, Round Hill, Va.; Building.....	4185
Bagby Equipment Company, Inc., Danville, Va.; Htg., Air Cond. & Refrig.....	5792	Beavers & Cecil Contractors, Inc., Tazewell, Va.; Bldg. & Pub. Utils.-Water & Sewer.....	3149
Baggett Construction Co., Inc., Virginia Beach, Va.; Building.....	2832	Bechtel Corporation, San Francisco, Calif.; General-Unclassified.....	1908
Bagley, M. G.—Masonry Contractor, Kenbridge, Va.; Masonry.....	5025	Beck, Henry C. Company, Dallas, Texas; Building.....	5259
Bahen, Joseph B. Construction Co., Inc., Washington, D. C.; Building.....	3006	Beckanstin, Allan R., Inc., Reston, Va.; Building.....	5355
Bahnson Service Company, Winston-Salem, N. C.; Air Cond. & Humidify. Equip.....	6774	Becker Electric Company, Inc., Alexandria, Va.; Electrical.....	7691
Bailes-Sey Contractors, Inc., Jacksonville, Fla.; Railroad Construction.....	6666	Bee & H Electric Co., Fairfax Station, Va.; Electrical.....	3721
Bailey, G. R. & Co., Inc., Chesapeake, Va.; Building.....	7398	Behm, Fred G., Arlington, Va.; Building.....	7011
Baird, S. K. & Jack McN., Suffolk, Va.; Highway.....	3431	Beiro, A. A. Construction Co., Inc., Alexandria, Va.; Buildings & Bridges.....	6351
Baker & Anderson Electrical Co., Inc., Winchester, Va.; Electrical.....	4040	Belanga, W. H. & Associates, Inc., Norfolk, Va.; Building.....	3722
Baker & Company, Norfolk, Va.; Htg., Air Cond. & Sheet Metal.....	3695	Belanger, A. & Sons, Inc., Cambridge, Mass.; Waterproofing & Air Cond.....	7596
Baker & Coombs, Inc., Morgantown, W. Va.; Building.....	2849	Belew Sound & Visual, Bristol, Tenn.; Sound & Visual Systems.....	3543
Baker Corporation, Danville, Va.; Building.....	7677	Beliron Construction Co., Eddystone, Pa.; Steel Erection.....	5260
Baker, E. A. Company, Inc., Takoma Park, Md.; Building.....	4163	Bell, Gilbert, Fairfax, Va.; Building.....	7117
Baker, Glen C., Alexandria, Va.; Masonry.....	4067	Bell, H. Harris, Richmond, Va.; Masonry.....	3544
Baker & Hazlewood Mechanical Contractors, Inc., Richmond, Va.; Plbg., Htg. & Air Cond.....	7446	Bell, John E., Arlington, Va.; Painting & Decorating.....	6140
Baker, Henry Plumbing & Heating Co., Wilson, N. C.; Plbg., Htg. & Air Cond.....	6486	Bell, Mark W. Construction, Vienna, Va.; Building.....	5189
Baldwin, C. A., Richmond, Va.; Concrete.....	5699	Bell, Raymond L., Falls Church, Va.; Building.....	6004
Baldwin Construction Co., Inc., Radford, Va.; Building.....	6368	Bell Realty and Construction Corp., Alexandria, Va.; Building.....	3948
Baldwin, Dewitt C., Mechanicsville, Va.; Building.....	849	Bell, S. J. Construction Co., Inc., Alexandria, Va.; Pub. Utils. & Highway.....	7597
Baldwin-Kress Construction Co., Alexandria, Va.; Building.....	6895	Beltway Construction Co., Inc., Annandale, Va.; Building.....	7559
Ballard & Associates, Inc., Arlington, Va.; Painting.....	7188	Beltway Sheet Metal, Inc., Manassas, Va.; Heating & Air Cond.....	5517
Ballenger Paving Co., Inc., Greenville, S. C.; Highway.....	3211	Bender, John A., Portsmouth, Va.; Electrical.....	5910
Baltimore Contractors, Inc., Baltimore, Md.; Building.....	818	Bender-Miller Co., Inc., Falls Church, Va.; Heating & Air Cond.....	2894
Bancroft, G. E. Company, Bon Air, Va.; Concrete.....	3527	Benner & Fields, Inc., Greensboro, N. C.; Plbg., Htg. & Air Cond.....	6323
Bank Building & Equipment Corp. of America, St. Louis, Mo.; Building.....	2042	Bennett, C. B., Bassett, Va.; Building.....	3412
Banks, Bob Construction Co., Inc., Springfield, Va.; Excav. & Grading.....	6916	Bennett Construction Co., Inc., Salem, Va.; Highway.....	499
Banks & Lee, Inc., Washington, D. C.; Building.....	364	Bennett, Luther Davis, Rocky Mount, Va.; Building.....	5518
Barb, John R. Construction Co., Inc., Bristol, Va.; Grading & Excav.....	2187	Benson-Phillips Company, Inc., Newport News, Va.; Building & Highway.....	6702
Barb & Shumaker, Inc., Bristol, Va.; Paving.....	5827	Benton, John H., Falmouth, Va.; Building.....	6581
Barbee-Curran Elevator Co., Inc., Washington, D. C. Elevator & Escalator Instal.....	6723	Benton, William M., Richmond, Va.; Building.....	5733
Barber & Bailey Construction Co., Inc., Hopewell, Va.; Building.....	5928	Berkens Electric Co., Cleveland, Ohio; Electrical.....	5366
Barber-Colman Company, Rockford, Ill.; Automatic Controls, Air Cond. & Overdoors.....	6221	Berkness Control & Equipment Corp., Richmond, Va.; Combustion & Process Controls.....	7486
Barber, J. W. Company, Richmond, Va.; Plbg., Htg. & Air Cond.....	5187	Berkshire, R. L. & Co., Harrisonburg, Va.; Building.....	5929
Barber & Ross Company, Washington, D. C.; Steel Erection.....	6667	Berry Corporation, The, Richmond, Va.; Building.....	6776
Barden, M. P. & Sons, Inc., Richmond, Va.; Painting.....	6307	Berry, G. E. Construction Co., McLean, Va.; Bldg. & Water & Sewer Lines.....	6062
Barger, Chas. W. & Son Construction Co., Inc., Lexington, Va.; Building.....	2653	Berry, J. J. & Son, Inc., Arlington, Va.; Painting.....	7555
Barger Construction Co., Inc., Mooresville, N. C.; Building.....	1022	Berry, James N., Virginia Beach, Va.; Building.....	6582
Barger, John V. & Company, Mooresville, N. C.; Building.....	6775	Bertzzi, A., Inc., Richmond, Va.; Lath., Plast. & Drywall.....	4309
Barham, T. A., Norfolk, Va.; Building.....	5082	Besley, Richard C., Arlington, Va.; Plumbing & Heating.....	7580
Barker-Cochran Construction Co., Inc., Greensboro, N. C.; Building & Bridge.....	4308	Bethlehem Fabricators, Inc., Bethlehem, Pa.; Steel Erection.....	6917
Barker Construction Company, Inc., Richmond, Va.; Building.....	5432	Bethlehem Steel Corp., Bethlehem, Pa.; Steel Erection—Unclassified.....	4968
Barker, Lester T., Honaker, Va.; Building.....	4287	Bevins, P. F., Grundy, Va.; Excav. & Grading.....	4070
Barlow Construction Co., Great Falls, Va.; Building.....	7595	Bibb, B. R. & B. F., Charlottesville, Va.; Building.....	7470
Barnes Construction Co., Inc., Petersburg, Va.; Building.....	6130	Bible, Ronald W., Roanoke, Va.; Building.....	4310
Barnes, H. D., Inc., Greensboro, N. C.; Building.....	2320	Bigelow-Liptak Corporation, Detroit, Mich.; Furnace Enclosures & Linings.....	2074
Barnes, J. J., Inc., Fayetteville, N. C.; Plbg., Htg., Elect. & Air Cond.....	6369	Biggs & Kirchner, Inc., Arlington, Va.; Electrical.....	4007
Barnes, James I., Martinsville, Va.; Building.....	6487	Bilton Insulation & Supply, Inc., Arlington, Va.; Insulation.....	7487
Barnette, Inc., Richlands, Va.; Bldg., Mech., Elect. & Water & Sewer Systems.....	1496	Binkele Construction Corp., Lancaster, Pa.; Sewage Treatment Plants.....	1238
		Binswanger Glass Co., Inc., Richmond, Va.; Glass Installation.....	4830
		Birkhead Electric Co., Charlottesville, Va.; Electrical.....	6223
		Bird Associates, Inc., Washington, D. C.; Building.....	5829
		Birdella Estates, Inc., Newport News, Va.; Excav. & Grading.....	3338
		Birsch Construction Corp., Norfolk, Va.; Highway.....	3302
		Birsch, L. S. & Co., Inc., Norfolk, Va.; Building.....	

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Bishop Electric Co., Inc., Richmond, Va.; Electrical.....	5190	Briarfield Construction Co., Inc., Mathews, Va.; Building.....	5642
Bishop & Settle Construction Co., Albemarle, Va.; Grading & Clearing.....	3666	Brice Building Co., Inc., Birmingham, Ala.; Building.....	5263
Bishop, W. E. & J. F., Charlottesville, Va.; Building.....	2003	Brickmasons, Incorporated, Alexandria, Va.; Masonry.....	6490
Bittinger & Dulin, Inc., Arlington, Va.; Building.....	4126	Bridges Construction Co., Heath Springs, S. C.; Public Utilities-Electrical.....	5064
Bituminous Construction Co., The, Baltimore, Md.; Highway.....	4311	Brinkley, W. F. & Son Construction Co., Inc.; Granite Quarry, N. C.; Highway & Building.....	1820
Black & Fairlamb, Inc., Richmond, Va.; Building.....	5419	Brinn, Dewey A., Virginia Beach, Va.; Building.....	5383
Black, Kenneth L., Richmond, Va.; Highway.....	911	Briscoe, Frank Co., Inc., Newark, N. J.; Building.....	6919
Blackburg Insulation, Inc., Blacksburg, Va.; Insulation.....	7119	Brisk Waterproofing Co., Inc., Ridgefield, N. J.; Waterproofing.....	2852
Blackwell Construction Co., Merrifield, Va.; Bldg., Hwy. & Pub. Utils.....	5924	Bristol Construction Corporation, Bristol, Va.; Building.....	9
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Blair, Algernon, Inc., Montgomery, Ala.; Building.....	2491	Brittain, T. C. Company, Decatur, Ga.; Building.....	2874
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Blake, E. M., Mechanicsville, Va.; Building.....	6918	Broach, Samuel G., Richmond, Va.; Building.....	4435
Blake, Herman F., Inc., Richmond, Va.; Building.....	5907	Broadbush, J. B., Inc., Fredericksburg, Va.; Roofing & Sheet Metal.....	2599
Bland Construction Co., Petersburg, Va.; Building.....	6463	Brock & Davis Company, Inc., Waynesboro, Va.; Building, Plumbing & Public Utilities.....	4047
Blane, W. J., Roanoke, Va.; Building.....	1146	Brody Organization, Inc., The, Virginia Beach, Va.; Building.....	2826
Blankenship, E. F. Co., Salem, Va.; Highway.....	3307	Brook Hill Construction Corp., Richmond, Va.; Public Utilities-Electrical.....	6372
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Bles & Muns Construction Co., McLean, Va.; Highway & Public Utilities.....	4520	Brooks, S. W. Plumbing & Heating, Front Royal, Va.; Plumbing, Heating & Ventilating.....	6050
Blevins, Vance E., Fairfax, Va.; Sewer Lines.....	5812	Brookshire, James W., Annandale, Va.; Building.....	7304
Blitman Construction Corp., New York, N. Y.; Tunnel Finish & Building.....	6467	Brown, David W., Staunton, Va.; Building.....	7305
Block, C. A. Co., Inc., Wheaton, Md.; Painting.....	7571	Brown, H. F. & Company, Inc., Norfolk, Va.; Plumbing, Heating, Air Conditioning & Public Utilities.....	4630
Blomeley Engineering Corp., New York, N. Y.; Tank Insulation.....	4969	Brown, Harry M., Norfolk, Va.; Mechanical.....	2727
Blount Brothers Corporation, Montgomery, Ala.; Bldg., Hwy. & Pub. Utils.....	6704	Brown, J. Moffett & Co., Culpeper, Va.; Building.....	4314
Blount, D. S., Covington, Va.; Highway & Tunnels.....	7598	Brown, John E., Incorporated, Front Royal, Va.; Building.....	7547
Bloxom Realty Co., Newport News, Va.; Building.....	7591	Brown, L. E. Tile Co., Danville, Va.; Tile.....	5947
Blue, Donald M., Fairfax, Va.; Masonry.....	6583	Brown, L. R. Sr., Roanoke, Va.; Painting.....	7164
Blythe Brothers Company, Charlotte, N. C.; Bldg., Hwy. & Pub. Utils.....	711	Brown & Root, Inc., Houston, Texas; General-Unclassified.....	3038
Blythe, J. P., Inc., Hampton, Va.; Plumbing & Heating.....	7098	Brown Steel Contractors, Inc., Newnan, Ga.; Metal Tank Erection.....	7599
Boam Company, Inc., The, Livonia, Mich.; Highway & Public Utilities.....	3723	Brown, W. B. & Company Building Contractor, Martinsville, Va.; Building.....	1388
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Bober & Dan, Winchester, Va.; Plumbing, Heating & Ventilating.....	6838	Brownson Equipment Co., Inc., Richmond, Va.; Grandstand & Bleacher Erection, Institutional Equipment & Furniture.....	7086
Bobby, John, Vienna, Va.; Building.....	6489	Broyhill, M. T. & Sons Corp., Arlington, Va.; Building & Electrical.....	3341
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Bodor, Andre, Falls Church, Va.; Building.....	6451	Brunswick Corporation, Chicago, Ill.; Bowling Lanes & Equipment.....	5778
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Bogese Construction Co., Inc., Hopewell, Va.; Building.....	7099	Brunton, Leroy A. Builder, Inc., Charlottesville, Va.; Building.....	A-5602
Bogese, George J., Petersburg, Va.; Building.....	6370	Bryan & Beck, Inc., Charlottesville, Va.; Plbg., Htg., & Air Cond.....	7288
Bohrer, Harry C. & Son, Arlington, Va.; Plastering.....	5601	Bryant Electric Co., Inc., High Point, N. C.; Electrical.....	443
Boiler Brick & Refractory Co., Inc., Richmond, Va.; Boiler Installation.....	2388	Bryant, Ernest Stanley, Murfreesboro, N. C.; Building.....	4412
Boisseau, Leon J., Colonial Heights, Va.; Building.....	2512	Bryant, Hundley Electrical Contractor Co., Madison Heights, Va.; Elect.....	7422
Bolen, Denzil C., Winchester, Va.; Building.....	5247	Bryant & King Company, Inc., Newport News, Va.; Building.....	6065
Bolling, A. Stuart Co., Inc., Portsmouth, Va.; Pub. Util.—Water & Sewer.....	5299	Bryant's Plumbing & Heating Co., Martinsville, Va.; Plumbing & Heating.....	7682
Bolling, N. L., Manassas, Va.; Highway.....	4662	Bryhn & Henderson, Inc., Williamsburg, Va.; Building.....	4849
Bolling's Construction Co., Bristol, Va.; Building.....	7488	Buchanan Contracting Co., Inc., Birmingham, Ala.; Public Utilities-Elect.....	4835
Bonded Applicators of Maryland, Inc., Hagerstown, Md.; Roofing & Siding.....	3573	Buchanan, E. T., Jr. & Co., Warrenton, Va.; Building.....	3851
Bondurant Builders, Lynchburg, Va.; Building.....	6990	Bucher, Frank G., Richmond, Va.; Building.....	6762
Bonitz Insulation Co., The, Greensboro, N. C.; Insulation & Roof Decks.....	3724	Buckhead Development Corp., Waynesboro, Va.; Building.....	6920
Bonitz Insulation Company Carolina-Tennessee, Asheville, N. C.; Roof Decks, Acoustical & Insulation.....	5175	Buckley-Lages, Inc., Winchester, Va.; Hwy., Pub. Utils.—Water & Sewer.....	5032
Bonner Custom Homes, Annandale, Va.; Building.....	6817	Budd, G. C. Corporation, Richmond, Va.; Highway & Public Utilities-Water, Sewer & Gas.....	2587
Bonsal, W. R. Co., Inc., Lilesville, N. C.; Concrete Decking.....	6063	Buensod-Stacey Corporation, New York, N. Y.; Air Conditioning, Heating, Piping & Ventilation.....	5806
Booker, R. A., Richmond, Va.; Building.....	6154	Buhl Electric Company, Vienna, Va.; Electrical.....	6669
Bookhult, Wm. E. & Son, Inc., Washington, D. C.; Plumbing & Heating.....	2872	Builders Supply Co., Inc., Elizabethton, Tenn.; Building.....	6778
Boone & Walsh, Inc., Radford, Va.; Building.....	6194	Building Constructors, Incorporated, Anderson, S. C.; Building & Public Utilities.....	6286
Booze, Paul L., Vienna, Va.; Plumbing & Heating.....	3243	Building Supplies Company, Div. of R. F. Trant Distributing Corp., Norfolk, Va.; Glass & Storefront.....	4863
Borden, Fred W., Inc., Falls Church, Va.; Plumbing & Heating.....	6668	Bulifant, R. L. & Co., Inc., Richmond, Va.; Building.....	5194
Borden, H. L. Lumber Co., Strasburg, Va.; Building.....	3353	Bullock & Humble, Greensboro, N. C.; Plbg., Htg. & Air Cond.....	5734
Borden, John & Bro., Inc., Philadelphia, Pa.; Mechanical.....	4845	Bunin-Zwicker Electric Co., Inc., Norfolk, Va.; Electrical.....	6729
Boschen, Lee Roy, Builder, Ashland, Va.; Building.....	5191	Burcham, L. W., Richmond, Va.; Building.....	7075
Bosher, Garland A., Richmond, Va.; Building.....	5785	Burcham & Williams, Laurel, Va.; Building.....	7173
Boso & Ritchie, Inc., Ravenswood, W. Va.; Highway.....	7399	Burden Brothers, Inc., Dallas, Texas; Plbg., Htg., Air Cond. & Sht. Mt.....	7542
Bosserman, J. C., Weyers Cave, Va.; Building.....	5362	Burden, O. R. Construction Corp., Tulsa, Okla.; Pipe Lines & Pump. Stats.....	3907
Boston Lumber & Builders Corp., So. Boston, Va.; Building.....	1049	Burford, Hall & Smith, Atlanta, Ga.; Public Utilities & Power Plants.....	4188
Bouligny, R. H., Inc., Charlotte, N. C.; Public Utilities.....	305	Burgess Brothers Painting Contractors, Inc., Portsmouth, Va.; Painting.....	4531
Bourne, Leo H., Sandston, Va.; Tile & Marble.....	7118	Burgess, D. I. Construction Co., Highland Springs, Va.; Building.....	4769
Boutchard, Ira G., Falmouth, Va.; Building.....	5894	Burgess, Thomas, Norfolk, Va.; Building.....	5700
Bowden, L. T., Inc., Vienna, Va.; Electrical.....	5519	Burgess, W. D. Construction & Contracting Co., Richmond, Va.; Building, Plumbing, Heating & Masonry.....	4419
Bowen, M. K. Construction Co., Christiansburg, Va.; Highway.....	2582	Burgoyne, Charles E., Harrisonburg, Va.; Building.....	4770
Bowerman Brothers, Inc., Berryville, Va.; Building.....	3289	Burke, Kirkwood G., Arlington, Va.; Plumbing, Heating & Air Cond.....	6299
Bowers Construction Co., Raleigh, N. C.; Highway & Bridges.....	747	Burke, Otis, Inc., Culpeper, Va.; Building.....	7568
Bowers, R. W. Construction Corp., Roanoke, Va.; Building.....	5769	Burkholder & Burkholder, Winchester, Va.; Highway.....	2005
Bowles, E. G. Company, Richmond, Va.; Highway & Public Utilities—Water, Sewer, & Gas.....	7551	Burks, H. Phil, Covington, Va.; Building.....	1751
Bowles, Stanley W. Corp., Martinsville, Va.; Building.....	7194	Burleson Construction Co., Johnson City, Tenn.; Building.....	2006
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Bowman-Boley, Inc., Arlington, Va.; Building.....	5418	Burman and Tilles, Inc., Arlington, Va.; Building.....	7406
Bowman, D. L., Roanoke, Va.; Building.....	3034	Burner Electric Service, Luray, Va.; Electrical.....	4864
Bowman, W. M., Inc., Petersburg, Va.; Electrical.....	4751	Burner, J. Rex Company, Inc., Luray, Va.; Plumbing, Heating, Air Conditioning & Tile.....	7154
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Boyd, J. Arthur, Chester, Va.; Building.....	4834	Burnett-Noble Corp., Silver Spring, Md.; Insulation.....	7029
Boyle Construction Co., Div. of W. B. Boyle Co., Sumter, S. C.; Building, Highway & Public Utilities.....	6537	Burnett, Sylwin W., Arlington, Va.; Building.....	2511
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Bradley, Wm. C., Inc. of Virginia, Brandywine, Md.; Plumbing & Heating.....	7681		
Bradshaw, George W., Inc., Arlington, Va.; Swimming Pools.....	4762		
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Braswell & Burbage, Virginia Beach, Va.; Building.....	6142		
Bratti, Peter Associates, Inc., New York, N. Y.; Tile.....	3035		
Breeden, John L., Inc., Manassas, Va.; Bldg., Sewer & Water Lines.....	5604		
Breeding, E. O. Jr., Inc., Norton, Va.; Building.....	7214		
Brewer Paint & Wall Paper Co., Inc., Rocky Mount, N. C.; Painting.....	1616		

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Burnup & Sims, Inc., West Palm Beach, Fla.; Public Utilities-Underground Cables & Pipe Lines.....	7489	Cartwright, Herbert Construction Co., Virginia Beach, Va.; Oil & Gas Lines.....	7274
Burroughs, George W., Silver Spring, Md.; Plumbing.....	5088	Case, B. F., Suffolk, Va.; Building.....	7012
Burroughs & Preston, Inc., Falls Church, Va.; Building.....	4731	Case Brothers, Falls Church, Va.; Building.....	4002
Burruss Construction Co., Charlottesville, Va.; Building.....	6308	Case Decorators, Inc., Arlington, Va.; Painting & Drywall.....	5266
Burnette, Claude S., Jr., Fairfax, Va.; Building.....	6133	Case, H. D., Inc., Mount Airy, Md.; Bridges & Foundations.....	6379
Burton, A. B. Company, Inc., Lynchburg, Va.; Highway & Railroads.....	871	Cash, F. Ray, Construction, Inc., Madison Heights, Va.; Building.....	6586
Burton & Hanlon, Inc., South Boston, Va.; Building.....	3402	Cash, John L. Jr., Amherst, Va.; Building.....	6337
Burton & Robinson, Inc., Fairfax, Va.; Concrete.....	5485	Cash, R. W. Plumbing & Heating, Staunton, Va.; Plbg., Htg. & Air Cond.....	4773
BurWil Construction Co., Inc., Bristol, Va.; Building.....	6648	Cash, William F., Sr., Amherst, Va.; Building.....	5952
Bush Construction Co., Norfolk, Va.; Building.....	882	Cassel Bros., Inc., Kingsport, Tenn.; Building.....	4956
Bush Development Corp., Norfolk, Va.; Building.....	2325	Catalytic Construction Co., Philadelphia, Pa.; Chemical & Petroleum Plants.....	3154
Butcher, L. H., Farmville, Va.; Painting.....	5195	Catlett-Johnson Corporation, Richmond, Va.; Air Cond., Htg., Plbg. & Refrig.....	697
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Butler & Hatcher Construction Co., Front Royal, Va.; Building.....	7534	Caulfield F. M., Arlington, Va.; Plbg. & Htg.....	7148
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Byrd's Terrazzo & Tile Co., Roanoke, Va.; Tile & Marble.....	7401	Center Brothers, Inc., Savannah, Ga.; Acous. & Resilient Tile.....	7293
Byrns, W. T., Inc., Norfolk, Va.; Electrical.....	5912	Central Armature Works, Inc., Washington, D. C.; Electrical.....	838
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C & F Plumbing & Heating, Monterey, Va.; Plumbing & Heating.....	5646	Central Asphalt Paving Co., Charleston, W. Va.; Highway.....	5621
C. F. & B., Inc., Hyattsville, Md.; Pub. Util's-Water, Sewer & Conc.....	4951	Central Atlantic Construction Corp., Herndon, Va.; Building.....	6893
C. F. W. Construction Co., Inc., Fayetteville, Tenn.; Building, Highway, Water & Sewer Lines.....	7030	Central Builders, Inc., Rocky Mount, N. C.; Pub. Util's-Water & Sewer.....	6692
C & M Sheet Metal Works, Inc., Kensington, Md.; Sheet Metal.....	7600	Central Contracting Co., Inc., Farmville, Va.; Highway & Concrete.....	6779
C & P Air Conditioning Corp., Norfolk, Va.; Air Cond., Htg. & Refrig.....	5712	Central Electrical Service Corp., Richmond, Va.; Electrical.....	6314
C & T Mechanical Corp., Richmond, Va.; Plbg., Htg. & Air Cond.....	6377	Central Pennsylvania Quarry Stripping & Construction Co., Hazleton, Pa.; Highway.....	3622
C W G Mechanical Corp., Altavista, Va.; Plbg., Htg. & Air Cond.....	2749	Central Valley Construction Co., Inc., New Market, Va.; Building.....	7554
Cabaniss Construction Corp., Richmond, Va.; Building.....	6756	Century Construction Co., Inc., Richmond, Va.; Building & Concrete.....	7004
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Calco Construction Corp., Virginia Beach, Va.; Building.....	3852	Cerino Construction Corp., T/a Wayside Forest Homes, Norfolk, Va.; Building.....	7386
Caldwell, J. Walker, Inc., Roanoke, Va.; Building.....	274	Chamberlayne Corp., Norfolk, Va.; Pub. Util's-Water & Sewer & Mech.....	2395
Cale-Bloxom Builders, Inc., Newport News, Va.; Building.....	6546	Chandler Electrical Co., Front Royal, Va.; Electrical.....	1317
Caligari & Son, Inc., Norfolk, Va.; Painting & Decorating.....	4045	Chapman Brothers Construction Co., Gate City, Va.; Bldg. & Masonry.....	7471
Call Brothers Building Supplies, Hampton, Va.; Building.....	6630	Chapman, L. O. Company, Inc., Charlotte, N. C.; Bldg. & Pub. Util's.....	2900
Callas Contractors, Inc., Hagerstown, Md.; Building.....	7552	Chapman, Warren, Plumbing & Heating, Covington, Va.; Plbg., Htg. & Air Cond.....	6724
Callow, T. H. Construction Co., Virginia Beach, Va.; Building.....	6156	Charles Construction Co., Inc., Baltimore, Md.; Building.....	2462
Calvert, H. H. Construction Co. (Inc.), Danville, Va.; Building.....	7185	Charlottesville Floor Covering Co., Charlottesville, Va.; Floor Cover. & Acous. Tile.....	3671
Calvert-Jones Co., Inc., Arlington, Va.; Refrig., Air Cond. & Htg.....	4164	Charlottesville Glass & Mirror Co., Charlottesville, Va.; Glass & Alum. Instal.....	6780
Camden & Wilson, Inc., Yorktown, Va.; Building.....	3326	Charlottesville Lumber Co., Inc., Charlottesville, Va.; Bldg., Plbg. & Htg.....	87
Campbell, Allen M. Co., General Contractors, Inc., Tyler, Texas; Building & Highway.....	5831	Chasen, N. & Son, Inc., Richmond, Va.; Painting & Wallpapering.....	5889
Campbell & Graves Co., Inc., Lynchburg, Va.; Steel Erection.....	4585	Chattanooga Boiler & Tank Co., Chattanooga, Tenn.; Tank Erection.....	5955
Campbell, H. F. Company, Detroit, Mich.; Building.....	1982	Chavis, Harvey W., Shacklefords, Va.; Building.....	7582
Campbell, Herman S., Harrisonburg, Va.; Building.....	6670	Cheatham, C. C., Bedford, Va.; Plbg., Htg. & Air Cond.....	2901
Campbell, J. E. Plumbing & Heating, Hampton, Va.; Plumbing, Heating & Air Conditioning.....	7031	Cheifton Construction Co., Fairfax, Va.; Carpentry.....	5267
Campbell, J. G., Fairfield, Va.; Building.....	5089	Chemehco, Inc., Chesapeake, Va.; Plbg., Htg. & Air Cond.....	7251
Campbell, R. W., Holland, Va.; Building.....	5028	Chemical Construction Corp., New York, N. Y.; Bldg. & Chem. Indus.....	3016
Campbell, Walter E. Co., Inc., The, Washington, D. C.; Insulation.....	6378	Chernak-Bredbenner Construction, Inc., Baltimore, Md.; Bldg. & Steel Erect.....	7165
Campbell's Plumbing Co., Luray, Va.; Plbg., Htg. & Air Cond.....	2565	Cherrydale Sheet Metal Co., Inc., Arlington, Va.; Sht. Mtl., Htg. & Air Cond.....	6924
Canbro Electric, Inc., Vincennes, Ind.; Electrical.....	4663	Chesapeake Concrete Corp., Richmond, Va.; Precast Concrete Erect.....	5868
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Cannaday Construction Co., Martinsville, Va.; Building.....	5493	Chesapeake Steel, Inc., Norfolk, Va.; Steel Erection.....	6549
Cannon Construction Corp., Alexandria, Va.; Building.....	3826	Cheshire Brothers, Martinsville, Va.; Masonry.....	6781
Cannon, Oliver B. & Son, Inc., Philadelphia, Pa.; Painting.....	960	Chewning & Wilmer, Inc., Richmond, Va.; Electrical.....	6
Canova Brothers, Inc., College Park, Md.; Public Utilities-Water & Sewer.....	4403	Chicago Bridge & Iron Co., Oak Brook, Ill.; Tanks.....	263
Cantera Construction Co., Wilmington, Del.; Building.....	2123	Childrey, Earl M., Inc., Richmond, Va.; Building.....	6380
Capital City Construction Corp., Richmond, Va.; Steel Erection.....	5229	Chriscoe Builders, Yorktown, Va.; Building.....	7490
Capital City Iron Works, Inc., Richmond, Va.; Steel Erection.....	5176	Chisholm, Wm. H. Co., Inc., Charlottesville, Va.; Bldg. & Hwy.....	5358
Capital Engineering Co., Inc., Washington, D. C.; Highway & Concrete.....	1915	Christian, W. A. Company, Richmond, Va.; Electrical.....	953
Capital Mechanical Contractors, Inc., Richmond, Va.; Plumbing, Heating & Air Conditioning.....	6290	Circle Construction Co., Washington, D. C.; Pub. Util's-Excav. & Conduit.....	6872
Capitol City Glass Co., Inc., Washington, D. C.; Glass, Glazing & Store Fronts.....	5196	Circle Contracting Co., Inc., Norfolk, Va.; Sht. Mtl., Htg., Roof. & Air Cond.....	4436
Capitol Electric Co., Inc., Bladensburg, Md.; Electrical.....	2307	Citizens Supply Corporation, Kingsport, Tenn.; Roof., Siding & Insul.....	1498
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Cardinal Construction Co., Roanoke, Va.; Hwy., Pub. Util's-Water & Sewer.....	4192	Clarendon Plumbing & Heating Co., Inc., Arlington, Va.; Plbg. & Htg.....	3690
Carey Construction Corp., Arlington, Va.; Building.....	6480	Clark, A. C. Company, Inc., Virginia Beach, Va.; Building.....	6705
Carey, Philip, Manufacturing Co., The, Beltsville, Md.; Insulation.....	816	Clark Brothers Company, Stuart, Va.; Building.....	5066
Carlisle, Lee A., Norfolk, Va.; Building.....	4771	Clark Building Company, Inc., Greensboro, N. C.; Building.....	6783
Carlson, C. V. Company, Arlington, Va.; Htg., Vent. & Air Cond.....	3152	Clark, Henry W., Alexandria, Va.; Concrete.....	3439
Carmil Corporation, Newport News, Va.; Building.....	6921	Clark, John S. Company, Mount Airy, N. C.; Building.....	6066
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Dougherty Company, Inc., Charleston, W. Va.; Plbg., Htg., Sht. Mtl., Air Cond. & Indus. Piping.....	7377
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Drew, Fred Construction Co., Arlington, Va.; Building.....	2206
Driscoll Construction Co., Inc., Philadelphia, Pa.; Sewers & Tunnels.....	6069
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Duckworth Roofing Co., Inc., Washington, D. C.; Roofing & Sheet Metal.....	1637
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Duke, F. A. Company, Inc., Portsmouth, Va.; Building.....	3424
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Dunham, R. A. Construction Co., Inc., Vienna, Va.; Building.....	6325
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Dwyer, Incorporated, Alexandria, Va.; Plbg., Htg. & Air Cond.....	4130
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Dyke, Logan N., Ashland, Va.; Building.....	5326
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Eakes, M. L., Inc., Greensboro, N. C.; Air Cond., Htg. & Metal Work.....	4672
Eanes, Eldridge H., Christiansburg, Va.; Building.....	6984
Earl Electric Company, Arlington, Va.; Electrical.....	1550
Earley, Norman S. & Son, Inc., Hagerstown, Md.; Building.....	4975
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East Tennessee Roofing Co., Inc., Johnson City, Tenn. Roof., Siding & Sht. Mtl.....	2128
East Tennessee Supply Co., Inc., Elizabethton, Tenn.; Building.....	4380
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Eastern Construction Corporation, Tabb, Va.; Bldg., Pub. Utils., Plbg., Htg., Air Cond., Proc. Piping & Instrumentation Systems.....	6162
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Edsall Corporation, Springfield, Va.; Bldg., Hwy. & Pub. Utils.....	5837	Fenestra, Incorporated, Chicago, Ill.; Metal Products In.....	3251
Edwards Builders, Inc., Bon Air, Va.; Building.....	3706	Fenix & Scisson, Inc., Tulsa, Okla.; Underground Gas St.....	7570
Edwards, Robert A., Richmond, Va.; Building.....	7035	Ferguson, A. L., Inc., Portsmouth, Va.; Building.....	6565
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Eisele, John H. Company, Inc., New York, N. Y.; Building.....	7403	Ferguson, H. K. Company, The, Cleveland, Ohio; Bldg. &	573
Eisen-Magers Construction Co., Bladensburg, Md.; Building.....	2280	Ferguson, J. B. & Co., Inc., Hagerstown, Md.; Building.....	4977
Elder, P. L., Red House, Va.; Right-of-Way Clearing.....	5445	Ferguson, James B., Ashland, Va.; Building.....	4446
Electric Service Co., Arlington, Va.; Electrical.....	3802	Ferguson, Lewis E., Painting & Decorating Co., Richmond	
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Eley, J. T., Jr., Portsmouth, Va.; Plst. & Masonry.....	2732	Fidelity Construction Co., Inc., Fredericksburg, Va.; Buil.....	3358
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Ellington, John, Inc., Houston, Texas; Plumbing.....	7233	First Florida Building Corp., Miami, Fla.; Building.....	7529
Elliot & Company, Inc., Norfolk, Va.; Building.....	2200	Fischbach & Moore, Inc., New York, N. Y.; Elect. & Pub.....	211
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Ellis, A. J. Construction Co., Inc., College Park, Md.; Public Utilities.....	2421	Petrol. & Chem. Indus.....	6499
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Elrod, R. H. Construction Co., Inc., Triangle, Va.; Building.....	7469	Fisk, John L., Virginia Beach, Va.; Building.....	1761
E'swick Construction Co., Virginia Beach, Va.; Steel Erection.....	4206	Fiske-Carter Construction Co., Greenville, S.C.; Bldg., Pub.....	1345
Embree-Reed, Inc., Charlotte, N. C.; Plbg., Htg., Vent. & Air Cond.....	4443	Fitzgerald Plumbing & Heating, Inc., Richmond, Va.	
Embrey, Leonard M., Fredericksburg, Va.; Building.....	4023	Plbg., Htg. & Air Cond.....	4121
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Empire Granite Corporation, Richmond, Va.; Stone Masonry.....	3108	Flint Steel Corp., Tulsa, Okla.; Steel Tower Erect.....	7314
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English Construction Co., Inc., Altavista, Va.; Bldg., Hwy. & Pub. Utils.....	873	Foley Construction Co., Cincinnati, Ohio; Hwy., Tunnels	
English, Sam, Inc., Mechanicsville, Va.; Boiler Erection.....	6931	& Water & Sewer Lines.....	5967
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Esch Construction Company, Cleveland, Ohio; Building.....	350	Foreman, C. C. & Son, Inc., Norfolk, Va.; Insulation.....	4833
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Eurell, J. B. Company, Lansdowne, Pa.; Concrete & Roof Decks.....	1860	Foster, D. A. Equipment Corp., Merrifield, Va.;	
Evans, A. J., Martinsville, Va.; Building.....	5457	Pile Driv., Found. & Drain.....	6715
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Evans & Nash Construction Co., Appomattox, Va.; Excav. & Grading.....	5482	Foster Wheeler Corp., Livingston, N. J.; Petrol. & Chem.....	379
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		Fox & Thompson, Inc., Bluefield, W. Va.; Htg., Plbg. & A.....	5060
		Frale, T. D. & Sons, Inc., Alexandria, Va.; Masonry & B.....	2528
		Fralin, J. H. & Son, Roanoke, Va.; Building.....	2624
		Francis & Evans, Inc., Arlington, Va.; Building.....	7458
		Frank, Lester B., Harrisonburg, Va.; Highway.....	3998
		Franki Foundation Company, Boston, Mass.; Foundations.....	6798
		Franklin Contractors, Inc., Franklin, Va.; Hwy., Pub.	
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		Franklin Marble & Tile Co., Capitol Heights, Md.; Tile &	4870
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		Fray, William C., Nassawadox, Va.; Pub. Utils.—Water &	761
		Frazier Construction Co., Altavista, Va.; Building.....	2445
		Frazier-Davis Construction Co., St. Louis, Mo.; Tunnels,	
		Sewers, Pub. Utils. & Bldg.....	6030
		Frazier's Roofing Co., Alexandria, Va.; Sheet Metal.....	7199
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		Fridinger Contractors, Inc., Hagerstown, Md.; Plbg., Htg. &	6593
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Frith Co	struction Co., Inc., Martinsville, Va.; Building	5901	Godlove, Herman L., Winchester, Va.; Building	6357
Fruin-Co	on Contracting Co., St. Louis, Mo.; Bldg. & Hwy.	4329	Goff, D. D. Construction Co., Virginia Beach, Va.; Building	6695
Frye Bui	ing Company, Vinton, Va.; Building	5659	Goff Electrical Company, Inc., Lynchburg, Va.; Electrical	5356
Frye, J.	, Inc., Silver Spring, Md.; Swimming Pools	7123	Good Builders, Oakton, Va.; Bldg. & Carpentry	7495
Fudala, I	G. Building & Contracting, Virginia Beach, Va.; Building	5540	Goodman Brothers, Falls Church, Va.; Masonry	6877
Fulk & I	edham, Inc., Pilot Mountain, N. C.; Building	3225	Goodman, Meyer, Richmond, Va.; Building	7090
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Fuqua, I	ed B., Lynchburg, Va.; Building	116	Gordon, Peter, Co., Washington, D. C.; Waterproof. & Dampproof	3256
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			Gott's Linoleum, Inc., Arlington, Va.; Floor Covering	3449
			Grafe-Wallace, Inc., Norfolk, Va.; Plbg., Sht. Mtl., Elect. & Power & Pipe Lines	6987
G & H	eel Service, Inc., Broomall, Pa.; Reinforcing Steel	6886	Graham Brothers, Richmond, Va.; Building	6345
G & L	nstructors, Inc., Gassaway, West Va.; Bldg., Comp. Stats.	7654	Graham, Harry B. Company, Inc., Ashland, Va.; Building	3927
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Gahagan	redging Corporation, New York, N. Y.; Excav., Founds. & Dredg.	4085	Grandin Construction Co., Inc., Rockville, Md.; Bldg., Excav., Grad. & Paving	7112
Gains, R	y, Inc., Washington, D. C.; Steel Erection	4085	Grandis, A. W., Richmond, Va.; Building	1991
Galax Pl	mbing & Heating Co., Inc., Galax, Va.; Htg., Air Cond. & Pipe Lines	1501	Grant, Laurence T., Warrenton, Va.; Building	2347
Gale, F.	P. Plumbing & Heating Co., Chesapeake, Va.; Plbg. & Htg.	7544	Grant, Ralph M. Construction Co., Alexandria, Va.; Building	5104
Galea, C	rio, Arlington, Va.; Concrete	4330	Graver Tank & Mfg. Co., Div. Union Tank Car Co., Chicago, Ill.; Steel Tanks	4939
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Gardner	Allen E., Strasburg, Va.; Building	4755	Grayson, H. R. & Son, Inc., Washington, D.C.; Htg., Vent. & Air Cond.	5800
Gardner	Construction Co., Fort Wayne, Ind.; Steel Erection	7494	Great Lakes Dredge & Dock Co., Chicago, Ill.; Marine & Bridges	3363
Gardner	Contractors, Virginia Beach, Va.; Building	7606	Green Construction Co., Des Moines, Iowa; General-Unclassified	5790
Gardner	Ditching Co., Hillsville, Va.; Excav., Grad. & Paving	6234	Green Contracting Co., Inc., The, Baltimore, Md.; Industrial Piping, Boiler & Power Plants	6195
Gardner	Harold L., Spotsylvania, Va.; Building	6347	Green, H. A. Construction Co., Alexandria, Va.; Building	7476
Gardner	W. L. & L. S., Sterling, Va.; Building	5660	Green, J. E. Company, Johnson City, Tenn.; Building	2693
Garner-	nith Company, Memphis, Tenn.; Sheet Metal	7607	Green, Milton L., Portsmouth, Va.; Building	3406
Garnett,	R. D., Richmond, Va.; Building	4603	Green, V. N. & Co., Inc., Charleston, W. Va.; Highway	5622
Garrett	Company, Richmond, Va.; Highway	462	Greenbank Construction Co., Inc., Hopewell, Va.; Building, Highway & Public Utilities-Water & Sewer	5305
Garrett	ontracting Co., Inc., Richmond, Va.; Highway	2030	Greene, R. M., Richmond, Va.; Electrical	5474
Garrett,	Moon & Pool, Inc., Blackstone, Va.; Highway	3425	Greenman, William G., Hampton, Va.; Building	7553
Garth C	nstruction Co., Charlottesville, Va.; Excav. & Grading	5458	Greenwald, Max and Sons, Inc., Tuxedo, Md.; Roofing & Sheet Metal	4645
Gary B	iders, Virginia Beach, Va.; Building	6800	Greenwald, Max and Sons, Inc., Fairfax, Va.; Building	1539
Gary, V	L. Company, Inc., Washington, D. C.; Plumbing	4855	Grefe Construction Co., Inc., Fairfax, Va.; Building	5347
Gas Hea	ing Engineers, Inc., Knoxville, Tenn.; Gas Pipe Lines	7317	Gregory Construction Co., Inc., Manassas, Va.; Building	1891
Gas Lin	s Company, Charlotte, N. C.; Pipe Lines	5771	Gregory, D. W., Virginia Beach, Va.; Building	7497
Gass, J	S. Excavating Co. (Inc.), Fairfax, Va.; Excav. & Grad.	7475	Gregory, Jack, Alexandria, Va.; Building	6009
Gates E	ctric Service, Fairfax, Va.; Electrical	4962	Gregory, Roy W. Construction Co., Norfolk, Va.; Building	4647
Gauldin	Clyde N. & Co., Inc., Richmond, Va.; Building	3959	Gregory, Walter T. Construction Corp., Norfolk, Va.; Building	6389
Gay, S.	R. & Co., Inc., Lynchburg, Va.; Building	3299	Gregory's Inc., Stephens City, Va.; Siding, Roofing & Mtl. Bldgs.	153
Gaynor,	G. E. Building Contractor, Inc., Hampton, Va.; Building	7549	Gresham, E. T., Company, Inc., Norfolk, Va.; Building	6803
Gemmel	A. Hamilton, Bristol, Va.; Building	5542	Gresham Metal Building Co., Inc., Norfolk, Va.; Metal Buildings	4915
General	American Field Erection Corp., Chicago, Ill.; Plate & Tank Erection	7318	Grey, Clifford M., Richmond, Va.; Building	7610
General	Automatic Sprinkler Co., Charlotte, N. C.; Sprinkler Systems	2996	Griffin & Company, Louisville, Ky.; Heating, Air Conditioning, Conveyor Systems & Equipment Installation	3451
General	Boiler Casing Co., Inc., Greensboro, N. C.; Sheet Metal	7124	Griffin Plumbing & Heating Co., Inc., Alexandria, Va.; Plbg. & Htg.	7611
General	Construction Co. of Tidewater, Inc., Virginia Beach, Va.; Building	7608	Griffin-Richmond, Inc., Louisville, Ky.; Heating, Air Conditioning, Conveyor Systems & Equipment Installation	6123
General	Dynamics Corporation, Rochester, N. Y.; Pub. Utils.—Telephone	5968	Griffith, Hugh S. & Son, The Plains, Va.; Building	4553
General	Electric Company, Richmond, Va.; Elect. & Indus. Apparatus	6204	Griggs & Kornblau Contractors, Inc., Richmond, Va.; Building	5546
General	Elevator Company, Inc., Baltimore, Md.; Elevator Installation	439	Griggs, Walter S., Builder, Inc., Richmond, Va.; Building	5788
General	Heating Engineering Co., Inc., Washington, D. C.; Htg.	4021	Grim, Joseph M., Inc., Hampton, Va.; Mechanical	3414
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General	Insulation Company, Inc., Washington, D. C.; Insulation	5490	Grinnell Company, Inc., Providence, R. I.; Sprinkler Systems	5061
General	Paving Corp., Fairfax, Va.; Highway	7094	Grissom and Jones, Inc., Falls Church, Va.; Plbg. & Htg.	6236
General	Pipeline Construction, Inc., Clendenin, W. Va.; Pipelines	640	Groah, Oliver C., Raphine, Va.; Building	7498
General	Signal Corporation, Rochester, N. Y.; Railway Signaling Systems	5779	Groff, R. F., Inc., Kinzers, Pa.; Masonry	3327
General	Specialties Co., Inc., Charlotte, N. C.; Metal Windows	6037	Gross, H. A., Inc., Roanoke, Va.; Plbg., Htg. & Sht. Mtl.	1720
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General	Sprinkler Corporation, Charlotte, N. C.; Sprinkler Systems	4832	Groves, S. J. & Sons Co., Minneapolis, Minn.; Highway	6713
General	Tile & Marble Company, Inc., Richmond, Va.; Tile & Marble	6999	Grunley-Walsh Construction Co., Inc., Rockville, Md.; Building	5876
General	Utilities Services, Inc., Greensboro, N. C.; Pub. Utils.—Tel. Lines	965	Gruver Builders, Inc., Vienna, Va.; Building	6595
George	Consolidated, Inc., Bellaire, Texas; Hwy., Pub.	7375	Guaranteed Waterproofing Co., The, Greensboro, N. C.; Waterproofing & Roofing	7125
George	—Water & Sewer & Pipe Lines	7405	Guard, C. A., Richmond, Va.; Masonry	1888
George	& Lynch, Inc., Wilmington, Del.; Hwy. & Pub. Utils.	5103	Guest, Romeo, Associates, Greensboro, N. C.; Building	3170
Gerogr	s Corporation, The, Philadelphia, Pa.; Plbg., Htg. & Air Cond.	4925	Guild, C. L. Construction Co., Inc., East Providence, R. I.; Pile Driving	4151
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Globe	on Construction Co., Inc., Norfolk, Va.; Building			
Glover	E. H., Inc., Falls Church, Va.; Building			
Glover	E. S. Company, Bristol, Tenn.; Building			
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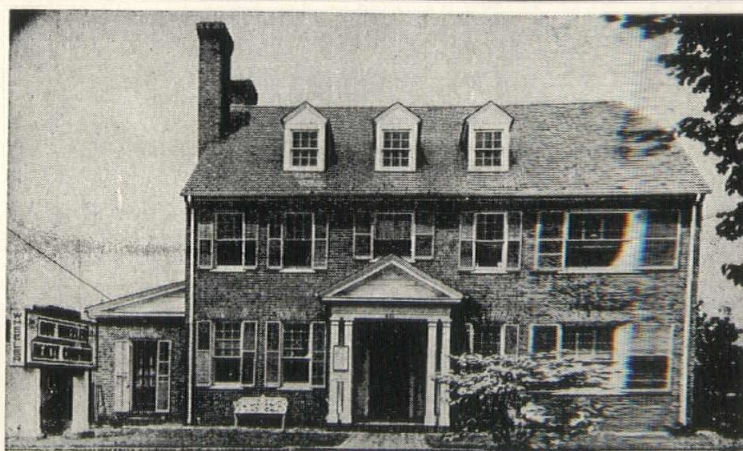
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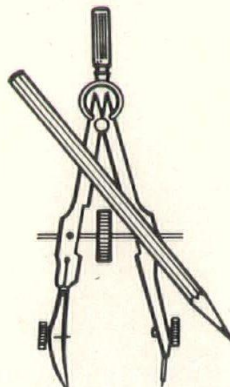
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Whitley, Inc., Richmond, Va.; Roof., Sht. Mtl., Siding & Waterproofing	7647		

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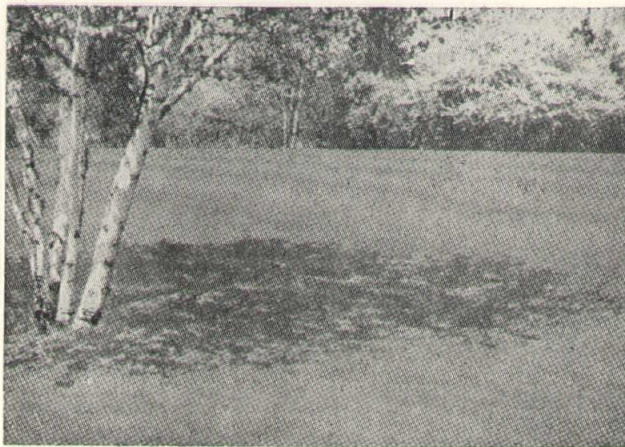
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Progressive Construction Company, Inc., Farmville, Va.; Plbg., Htg. & Bldg.....	3538
(from Southside Plumbing Co., Inc.)	

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		Zoby, Leo T., Jr., Inc., Norfolk, Va.; Plbg., Htg. & Air Cond.....	781

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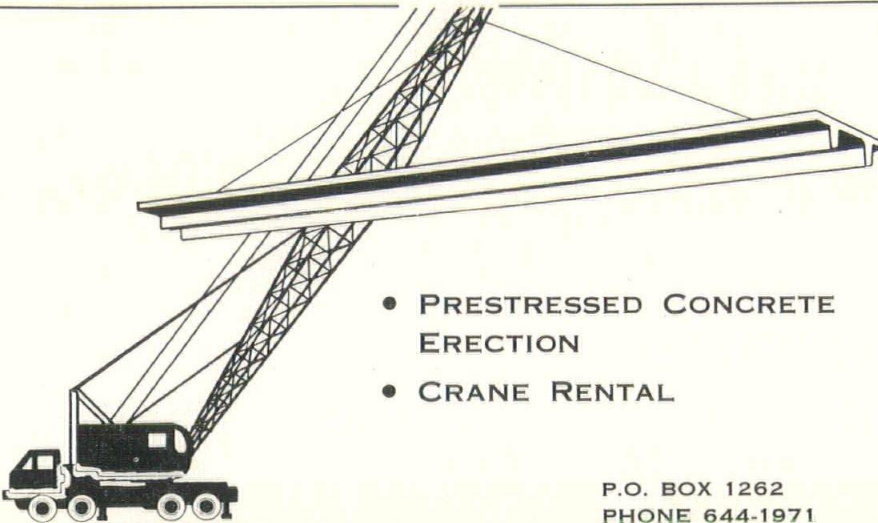
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The "Patients" Grow Im-patient

(Continued from page 5)

the ear, the alimentary canal, the foot—
—with no relation to the whole man.

By the statement of all doctors, it is no longer possible for one doctor to know the whole man, and I for one accept this statement without reservation. Without the specialized knowledge of a pediatrician, one of my daughters would have grown up with a defective hip: the symptom that led to its detection, and cure, would not conceivably have been observed by the old family doctor who delivered the baby, gave his vaccination, and looked after sister's measles and granny's rheumatism in passing, and then prescribed glasses after the infant had grown up. It is right and proper that a specialist now operate in each of those fields. Yet, the patient still needs to have a medical authority responsible for the whole man.

Needless to say, socialized medicine will not achieve this, nor does the general public actually expect it to. The patient does not know what to expect of socialized medicine, since he regards it largely as a protest against current medical practices. Even though I have been fortunate in being in the care of highly considerate doctors, my own sicknesses in the past few years have simply been more expensive than I could afford, including the frightful costs of drugs. I can understand the mounting protest against a profession including the drugs prescribed, enriching itself off human illness and misfortune. The doctors do not control the drug industry, but their care of patients includes turning the victim over to be gouged by drug-makers whom I regard as a barbarous vestige of the Robber Baron age at its worst. It is where drugs enter that the average family is justified in making a protest that will bring the treatment of human ailments within a reasonable proportion of a family budget—after taxes.

If public demand and the governmental drift attempt a solution of the high cost of illness through socialization of medicine, my personal belief, I said, is that the remedy will be worse than the cure. One evil will be remedied by a worse one. But, to repeat, the evil of cost is only what the public thinks it is striking at; it is a tangible objective in an obscure area of essentially emotional protest. Basically, as a revered figure, the doctor has had it.

Having failed through no fault of his own to live up to the idealized "image" (though not repudiating the

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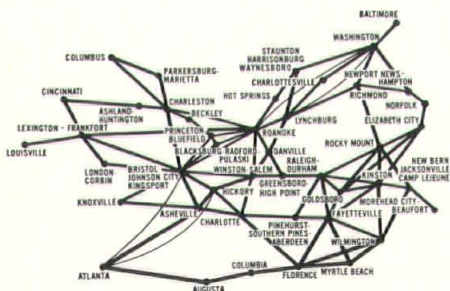


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authoritarian aspects of the "image"), he is confronted with the need of building a new image. I do not mean that he should hire Madison Avenue experts to start grinding the propaganda mills; it's too late for that. He should recognize that the current practice of medicine is obsolete, a makeshift expediency between vestigial methods and modern demands, in which the profession wants to cherish its former sanctity while rat-racing with the rest of them for the dollar. I don't think the public would object to the money (look what they pay television "comedians") if (1) it was not accompanied by the aura of the "healing profession" and (2) it was not so terribly inefficient.

The patients feel dissatisfied, incomplete, and they should—but they're barking up the wrong tree. What the doctors need to do in order to avoid socialization (for all our sakes) is to say goodbye to the McKinley era and open medical centers where patients can come under *one* authority, who correlates the findings of the specialists and is responsible for the treatment of the patient until some combination of specialists effects a cure.

Now the patient is shunted around from Dr. Z to Dr. Y, changing temperatures from building to building, waiting room to waiting room, and can be left to draw his own conclusions from their various reports. Of course, if none of them effects a cure, he can always start his two hours a week at \$25.00 an hour to be treated for a personality disorder. A century from now, this

will all seem like the last gasp of the medieval world.

Even in backward England, psychiatric wings are functioning parts of modern hospitals—not as some separate part of the establishment with its floors hermetically divided between departments of medical practice, but as a natural part of *all* diagnoses. America the beautiful, the most technologically advanced society in world history, medically treats modern man as if he were a machine composed of separated parts.

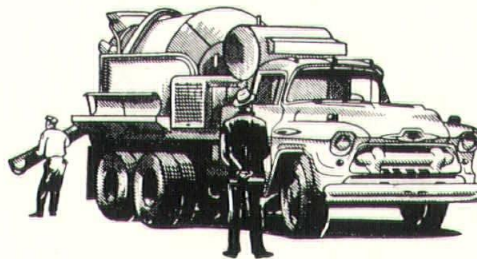
Suppose you took your car to a garage where one mechanic looked at one part of the engine, then sent you to another garage where a specialist looked at the other side of the engine, and he sent you to yet another garage where a mechanic looked at the wheels; after this, the motor starts but the car doesn't move. Then all three garages suggest that you go to a motor-running expert and let him listen to the hum for an hour a day into the indefinite future. Ultimately he would tell you it was all because of a chicken your grandmother ran over in New Kent County, and *you* can get your car to move by uncovering your guilt over your grandmother's accident. I think if this were common practice people would begin demanding socialized garages.

The automobile mechanics avoid this disaster by *fixing* your car, and at one place. You take it there when it is running defectively and you pay when it again runs effectively. That's all the public wants from doctors. Yet, it

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seems unthinkable that a person should demand a medical system in which he paid for getting well, with some modicum of convenience to himself.

I would suggest that doctors regard themselves more as mechanics, stop referring to non-medical people as "laymen" (with the implication that doctors represented a learned profession and the "laity" was unlearned), and, instead of defending their practices against attacks, make some moves toward inaugurating a system that worked as well as a garage.

However, if I were being paid to give this advice to the medical profession, I would not expect doctors to follow it. Organization would violate *their* own self-images. Yet, I will venture one prediction: either the medical profession organize itself on an efficient basis, where patients can be treated as well as automobiles are—all the parts and the whole person—in a coherent operation at reasonable cost (to purse, to time, and to the patients' convenience), or the government will step in. With no awe to stand between the doctor and the patient, the public *will* be served.

As of right now, the "patients" are growing *im*-patient, and think of themselves more as victims. They *are* victims of a system, in which the doctors are also caught. The doctors, however, can do something to change the system. The chances are that they probably will not act voluntarily. Nor can they be reproached for not acting voluntarily by anyone sympathetic to individual initiative and enterprise. But doctors must face the gritty fact that individual initiative and enterprise can be supported only when the public gets what it wants. In today's market, if you insist upon doing what you want in the way you want it, you must desire modestly and not expect the rewards that come to crowd-pleasers.

Doctors of the nation, you are not pleasing the crowds: whose fault it is matters not in the least; once you live by the public, the public calls the tune. Doctors, with their professional memories of the prestige of another era, apparently assume their privilege immunizes them from the rule of their customers—called, with a charmingly quaint vestige of another day, "patients." Personally, I'm only sorry they've got to find out for themselves and will not take action to forestall the inevitable.

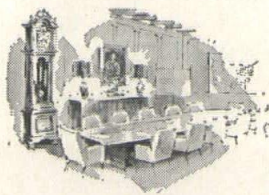
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IN OUR MAIL BAG

• Space has prevented us from sooner acknowledgment of the many letters expressing appreciation of our July issue which featured the Counties of the Commonwealth.

We particularly appreciated the friends who took the trouble to call to our attention several errors and we certainly wish to share the corrections as addenda for the purpose of anyone who may be using that issue for reference purposes.

ONE: THIS IS NOT PALACE GREEN



... but MAGNOLIA, Mathews County

THIS IS PALACE GREEN, Mathews County home of Mr. and Mrs. John Warren Cooke.



According to Miss Dahlia E. Callis, Mathews County Librarian, who was kind enough to identify the homes properly, the old mill shown in the Mathews County article may be the one at "Poplar Grove." If so, repairs have been made since the picture—apparently quite an ancient one—was taken, and the Mathews Historical Society wants very much to open it to the public but can't see how to do so without creating a nuisance for the residents of "Poplar Grove."

A further omission in this locality concerned the fact that the North River borders both Gloucester and Mathews counties.

TWO: THIS IS NOT MECKLENBURG COUNTY COURT HOUSE



THIS IS MECKLENBURG COUNTY COURT HOUSE



For this, our thanks to N. G. Hutcheson, Clerk of the Mecklenburg County Circuit Court.

An admirer who often generously writes to express his appreciation, writes now "just to keep the records straight."

Mr. Henry A. Wise, of Craddockville, says with reference to our statement that Northampton became a separate county from Accomack in 1642: "Instead of becoming a separate county in 1642 the name of the county, Accawmacke, was changed to Northampton but what we know as Accomack and Northampton now was still one county. It was not until 1662 that the separation of the one county took place, with the boundary lines being established as they are today. "The first Court for Accomack County as it is today was held in January, 1663. The Court records from 1632 to 1662 are in the Northampton Court House at Eastville, and as the reference to Northampton County stated are the oldest continuous set of Court records in America. The Federal Army took control of the Eastern Shore very soon after the beginning of the Civil War and apparently the only damage to buildings or records was to several churches that the Army used for horse stables."

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